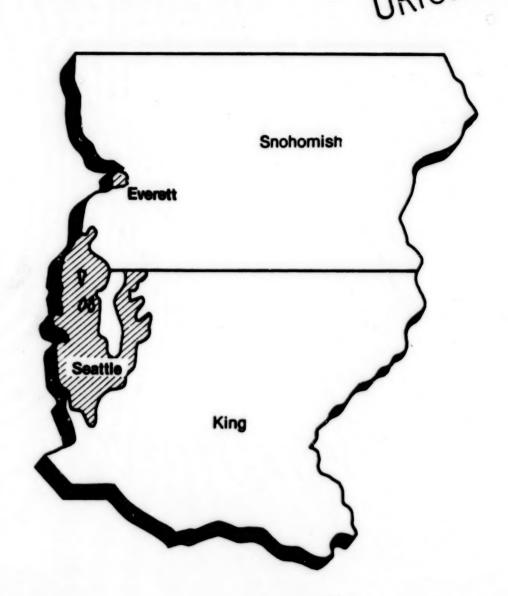
COMPLETED 96 Area Wage Survey

Seattle—Everett, Washington, L2.121/47:985 Metropolitan Area, December 1985

U.S. Department of Labor **Bureau of Labor Statistics**

Bulletin 3030-70



Preface

This bulletin provides results of a December 1985 survey of occupational earnings and employee benefits in the Seattle-Everett, WA, Standard Metropolitan Statistical Area. The survey was made as part of the Bureau of Labor Statistics' annual area wage survey program. It was conducted by the Bureau's regional office in San Francisco, CA, under the general direction of Caryl L. O'Keefe, Assistant Regional Commissioner for Operations. The survey could not have been accomplished without the cooperation of the many firms whose wage and salary data provided the basis for the statistical information in this bulletin. The Bureau wishes to express sincere appreciation for the cooperation received.

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Note:

Reports on occupational earnings and employee benefits in the Seattle-Everett area are available for the following industries: Hospitals (August 1985), nursing homes and personal care facilities (September 1985), and banking (December 1985). These reports are available from the Bureau's Regional Offices. Regional Offices also have available five summary releases: Occupational Earnings and Wage Trends in Metropolitan Areas (3 parts); Occupational Earnings in All Metropolitan Areas (combined); and Wage Differences Among Metropolitan Areas.

A summary bulletin, Area Wage Surveys, Selected Metropolitan Areas, provides wage data for 70 areas in the Area Wage Survey program. This annual bulletin may be purchased from the Superintendent of Documents or from the BLS Publications Sales Center in Chicago.

For sale by the Superintendent of Documents, U.S. Government Printing Office, Washington, DC, 20402, GPO Bookstores, or the Bureau of Labor Statistics, Publications Sales Center, P.O. Box 2145, Chicago, IL 60660. Price \$1.75. Make checks payable to Superintendent of Documents.

Area Wage Survey

Seattle—Everett, Washington, Metropolitan Area, December 1985



U.S. Department of Labor William E. Brock, Secretary

Bureau of Labor Statistics Janet L. Norwood, Commissioner March 1986

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Introduction

This area is 1 of 70 in which the U.S. Department of Labor's Bureau of Labor Statistics conducts surveys of occupational earnings and related benefits. (See list of areas on inside back cover.) In each area, earnings data for selected occupations (A-series tables) are collected annually. Information on establishment practices and employee benefits (B-series tables) is obtained every third year.

A major consideration in the area wage survey program is the need to describe the level and movement of wages in a variety of labor markets, through the analysis of (1) the level and distribution of wages by occupation, and (2) the movement of wages by occupational category and skill level. The program develops information that may be used for many purposes, including wage and salary administration, collective bargaining, and assistance in determining plant location. Survey results also are used by the U.S. Department of Labor to make wage determinations under the Service Contract Act of 1965.

A-series tables

Tables A-1 through A-6 provide estimates of straight-time weekly or hourly earnings for workers in occupations common to a variety of manufacturing and nonmanufacturing industries. Where possible, occupations with related duties (e.g. accounting clerks and payroll clerks) are clustered to facilitate comparison. The occupations are defined in appendix B. For the 31 largest survey areas, tables A-12 through A-17 provide similar data for establishments employing 500 workers or more.

Table A-7 provides indexes and percent changes in average hourly earnings for office clerical workers, electronic data processing workers, industrial nurses, skilled maintenance trades workers, and unskilled plant workers. Where possible, data are presented for all industries and for manufacturing and

nonmanufacturing separately. Data are not presented for skilled maintenance workers in nonmanufacturing because the number of workers employed in this occupational group in nonmanufacturing is too small to warrant separate presentation. This table provides a measure of wage trends after elimination of changes in average earnings caused by employment shifts among establishments as well as turnover of establishments included in survey samples. For further details, see appendix A.

Tables A-8 through A-11 provide measures of pay relationships in establishments. These measures may differ considerably from the pay relationships of overall area averages published in tables A-1 through A-6. See appendix A for details.

B-series tables

The B-series tables present information on minimum entrance salaries for inexperienced typists and clerks; late-shift pay provisions and practices for production and related workers in manufacturing; and data separately for production and related workers and office workers on scheduled weekly hours and days of first-shift workers; paid holidays; paid vacations; health, insurance, and retirement plan provisions; health plan participation; and other selected benefits.

Appendixes

Appendix A describes the methods and concepts used in the area wage survey program. It provides information on the scope of the area survey, the area's industrial composition in manufacturing, and labor-management agreement coverage.

Appendix B provides job descriptions used by Bureau field representatives to classify workers by occupation.

Table A-1. Weekly earnings of office workers in Seattle-Everett, WA, December 1985

	Number	Average		Weekly e (in doll							Nu	mber of	worker	receivi	ng strai	ght-time	weekly	earning	s (in doi	llars) of	-					
Occupation and industry division	Number of workers	hours' (stand- ard)	Mean ²	Median	Middle range ^a	160 and under 180	180	200	220	240 260	260 280	280	300	320 340	340 360	360 - 380	380 - 400	400 420	420 440	440 460	460 480	480	540	540 580	580 620	620 and over
Secretaries	2,315	40.0	418.00	430.00	342.50- 488.00	-			6	18	111	119	174	135	170	133	122	115	146	191	167	218	392	64	23	11
Nonmanufacturing	1,235	39.5	385.50	366.50	320.00- 444.50	-			6	18	88	67	110	107	158	108	93	58	74	77	40		76	51	15	
Transportation and utilities	184	40.0	460.00	464.50	410.50- 517.50	-	-	-	-	-	-	1	9	10	6	7	8	11	24	16			31	13	9	
Secretaries II	346	40.0	340 00	324.00	293.00- 390.00	-				18	45	38	70	20	48	17		20	38	11	10		2			1 .
Nonmanufacturing	219	40.0				-		١.		18		25	30	12	40	3	2	10					2			
Transportation and utilities	50	40.0				-	-	-	-	-	-	1	6	6	1	3	i	7				1	2	-	-	-
Secretaries III	880	40.0	398.50	400.00	336.50- 462.50				ĺ		55	35	-		70										-	
Nonmanufacturing	491	40.0				-	-	1 -	-	-			52	87	73	63	75	54	54	107	87	105	20	12	1	
						-	-	1 -	-	-	32	22	32	73	72	57	57	26	11	27		30	20	12	1	-
Transportation and utilities	64	40.0	452.00			-	-	-	-	-	-		3	4	5	4	,	3	2	'	9	17	10	5	-	-
Secretaries IV	551	39.5	473.00			-	-		-	-	-	-	3	9	10	19	26	35	34	59	56	85	166	39		
Nonmanufacturing	231	39.5	456.00	447.50	403.50- 501.00	-	-	-	-	-	-	-	-	6	7	15	24	19	27	33		24	23	32	5	
Transportation and utilities	32	40.0	460.00	444.50	421.50- 509.00	-	-	-	-	-	-	-	-	-	-	-	6	1	7	5		1	8	1	1	-
Secretaries V.								1										- 1								
Nonmanufacturing	78	40.0	523.00	526.00	487.50- 557.00	-	-				_	_	_	_	-	1	1	-	11	3	2		31	7		7
Transportation and utilities	38	40.0	552.50			-	-	-	-	-	-	-	-	-	-	-	-	-	-	3		1	11	7		• 6
Typists	339	38.5	296.50	248.00	226.00- 399.00			-		81							-		-			١.,				
Nonmanufacturing	332	38.5	293.50			-	-	63 63	49 49	81	6	21	10	23 22	•	-	2	12	1	66	-	•	-	=	=	:
•														- 1	- 1	- 1	- 1	- 1	- 1							
Typists I	200	38.0	237.00			-	-	63	44	73	2	12	5	-	-	-	-	1	-	-	-	-	-	-	-	
Nonmanufacturing	199	38.0	236.00	237.00	219.50- 244.00	-	-	63	44	73	2	12	5	-	-	-	-	-	-	-	-	-	-	-	-	-
Typists II	139	39.5	382.50	440.50	322.50- 444.50	-	-	-	5	8	4		5	23	1	-	2	11		-			-	_	-	
Nonmanufacturing	133	39.5	380.00	425.50		-	-	-	5	8	4	9	5	22	1	-	2	10	•	66	-	-	-	-	-	-
Word processors	601	39.0	323.00	325.50	288.50- 350.00	_		-	31	62	40	82	51	114	96	52	19	25		13	2		3	- 1		
Manufacturing	98	40.0	367.00					_	٠,	- 02		02	31			10	6					3	3	-	-	-
Nonmanufacturing	503	39.0	314.50			-	-	-			40	-:		25	32		- 1	11		3	2	,	-	-	-	
Transportation and utilities	37	40.0	360.50		277.50- 458.50	-	-	-	31	62	40 7	81	50	7	64	42	13	14	-	10		1	3	-	-	:
Word processors I	259	39.0	292.00	288.50	254.00- 332.50									-			- 1								- 1	
Nonmanufacturing	241	39.0	289.00			-	-	:	31 31	58 58	31	42	24	13	27	1	-	12	•	-	-	-			-	
Word processors II	342	39.0	346 50	344.00	321.50- 361.00					4	9	40	27	_	-					13						
Manufacturing	80	40.0	375.50							-			21	10	31	10	19	13	7	3	2	3	3	-	-	
Nonmanufacturing	262	39.0	337.50			-	_	-	-	-		40	-		31				•			•	-	-	-1	-
Transportation and utilities	25	40.0	394.50			-	-	-	-	:	1	2	27	76	37	41	13	2	-	10			3	-	-	-
																		- 1							- 1	
File clerks	531	38.0	214 00			101	111	157	80	39	18		3	1	7	2	1	-	1	-	2		-	-	-	
Nonmanufacturing	509	38.0	208.50	211.00	188.00- 225.00	101	110	157	77	39	18	7	-	-	-	-	-	-	-	-	-	-	-	-	-	-
File clerks I	418	38.0	204.50	201.00	188.00- 217.00	95	105	136	55		11	7	_	_	_	_	_		_		_				_	
Nonmanufacturing	413	38.0	204.00			95	104	136	52	•	11	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Vessengers	81	40.0	308.50	318.00	244.00- 368.00	2	2	2				4	7	-	10	28	,	,	-	-	-		-	-	-	
			*****																					- 1		
Receptionists	75	40.0	308.50			-	-	10	15		2	4	4	3	1	10	4	2	2	10	-		-	-	-	-
Nonmanufacturing	52	39.5	265.50	242.50	225.00- 314.00	-	-	10	15		2	2	3	2	•	•	-	-	-	-	-	-	-	-	-	-
											- 1	- 4	- 1	- 4	- 1	_		- 1	- 4						- 1	
Switchboard operators	241	40.0	272.50	246.50	231.00- 324.00	-	-	49	30	84		3	5	14	25	5	-		11	-		-	-	-		-

Table A-1. Weekly earnings of office workers in Seattle-Everett, WA, December 1985 - Continued

		Average		Weekly or (in doll							Nu	miber of	worker	s receiv	ing stre	ight-time	weekly	earning	s (in do	Mars) of	-					
Occupation and industry division	of workers	hours' (stand- ard)	Mean*	Vedan*	Middle range*	160 and under 180	180	200	220	240 260	260	280 300	300	320 340	340	360	380 - 400	400 - 420	420 440	440	480	480 500	500 540	540 580	580 620	62
Switchboard opena. 31																										
receptionists	715	39.5	267.00	260.00	231 00- 299 50		17	129	83	128	113	70	102	39		6	10	-	4	١ -	-	-		-	-	l .
Manufacturing	120	40.0	262 50	270.00	222 50- 295 50			29	13	10	37	12	13	1	3			-	-	-			-	-	-	
Nonmanufacturing	595	39.5	267.50	259 00	231 00- 300 00		17	100	70	118	76	58	89	38	3	5		-	4					-		1
Transportation and utilities	38	40.0	319.00	267.00	236 00- 372 00	-	-		2	3	7	5	-	-	2	3	-	-	-	-	-	-		-	*	
Order clerks	343	40.0	326 00	332 (0)	256 00- 360 00			36	24	37	4	19	41	20	50	52		-	13		27				2	
Manufacturing	168	40.0	341.50	352 50	300 00- 360 00	-		-		13	4	2	37	12	37	48	-	-	13	-	-	-	-	-	2	1
Order clarks I	255	40.0	303 50	311.50	250 00- 358 50			36	24	24		19	26	20	37	52									2	
																									•	
Accounting clerks	2,796	39 5					9	110	239	335		220	325	326	167	134	36	52	97	301	28	26	71	1	2	
Manufacturing	547	40.0			260 00- 367 00		-	12	23	33	80	25	23		42		16		33 64	34	18	15		-	-	
Nonmanufacturing	2.249	39.5					9		216			195	302				22	39	64	267	10	11		1	2	
Transportation and utilities	539	40.0	394.50	444.50	309 50- 444 50	-	-	2	29	50	18	29	18	22	5	13	•	•	36	240	'	6	54	1	2	
Accounting clerks I	186	40.0	245.50	241.00	217.00- 259.50	-		48	39	57	14	19	3	3	3		-	-			-		-	-	-	
Normanulacturing	168	40.0	248.00	241.00	221.50- 260.00	-	-	36	39	51	14	19	3	3	3	-	-	-	-	-	-	-	-	-	-	
Accounting clerks II	1,166	39.5	282 00	271.00	251.00- 311.50	-		58	173	230	223	100	213	62	32			26	32		,	2	-	-	-	
Manufacturing	115	40.0	296.00	280.00	267.50- 322.00	-	-	-	-	3	66	3	5	30	5		1	-	-	-	-	2	-	-	-	
Nonmanufacturing.	1,073	39.5	280.50	269.00	243.50- 311.50	-	9	58	173	227	157	97	208	32	27	13	5	26	32		1	-	-	-	-	
Transportation and utilities	98	40.0	331.00	307.50	254.50- 430.00	-	-	2	2	35	5	•	6	2	-	,	•	2	26	•	1	-	-	-	-	
Accounting clerks III	1,069	39.5	357.00	340.50	317.00- 438.00	-		-	-	40	66	92	105	211	119		30		35	249	11	4	,	-	-	
Manufacturing	249	40.0	332.50	330.00	304.50- 360.00	-	-	-	-	24	14	21	18	69	29		15		5	3	7	-	-	-	-	
Nonmanufacturing	820	39.5	364.50	351.00	317.50- 444.50	-	-	-	-	16	54	71	87	142	90	49	15	"	30	246	4	•	1	-	-	
Accounting clerks IV	257	40.0	448.50	459.50	405 50- 503 00		-	-	-	_	-		-	16	12	33	2	10	30	44	16	20	70	1	2	
Manufacturing	142	40.0	434.00				-	-	-	-	-	1	-			19	-		20	31	11	13	14	-	-	
Nonmanulacturing	115	40.0	466.50	501 00	416.50- 514.50	-	-	-	-	-	-	-	•	7	•	14	2	2	2	13	5	7	56	1	2	
ayrol clerks	438	39.5	350.50					1	3	56 23	39	18	53	30	78	25	15	22	31		3	7	39	1		
Manufacturing	157	40.0	379 50				-	-	-	23	-	5	17	18		17	4	17	11)	5	24	-		
Normanufacturing	201	39.5	334.00				-	1	3	35	39	13	36	21	-		11	5	20	2	-	2	15	1	-	
Transportation and utilities	42	40.0	414.50	429.50	300.50- 514.00		1	-	2		-	2	2	-	,	2	,	1	3	2	-	2	15	1		
(ey entry operators	1,138	39.5					147	122	245	124	60	131	72	56	62	15	7	54	11	1	1	13		-	-	
Manufacturing	56	40.0	351.50				-		-		4	5	13		7	7	-	1	5	-	-	6	-	-	-	
Nonmanufacturing	1,082	39.5	264.00				147	122	245	124	64	126	59	48	55		7	53		1	1	7		-	-	
Transportation and utilities	122	40.0	370.50	409.50	270.50- 409.50		2	2	15	•	•	1	,	3	2	•	7	**		'	1	7	•	-	-	
Key entry operators !	918	40.0	252.50				146	121	240	110	50	105	33	21	26	15	7		10	,	1			-		
Nonmanufacturing	885	39.5	248.00				146	121	240	110	54	100	31	21	23		7		5	1	1	-	9	-	-	
Transportation and utilities	67	40.0	333.50	279.00	236.00- 416.00	-	2	2	15	•	6	1	1	,	,	•	,	2	5	'	1	*	•	-	-	
Key entry operators II	192	30.5	344.00		314.00- 409.50		1	1	5	2	10	14	35	35	36		-	45	1	-	-	7	-	-	-	
Nonmanufacturing	169	39.0	347 00	345.50	314.00- 409.50		1	* 1	- 5	2	10	14	24	27	32			45	1		-	7	-			1

^{*} All workers were at \$620.00 to \$660.00. Also see footnotes at and of tables.

Table A-2. Weekly earnings of professional and technical workers in Seattle-Everett, WA, December 1985

	Number	Average		(in dol							•	-		-	-	~~			e (m co	(40) of	-					
Occupation and industry division	of	hous' (stand- ard)	Magn	Weder!	Mode ranger	Under 220	220 and under 240	240	260	290 360	300	320	340	380 380	380 400	400 440	440 480	480 520	520 580	580 600	600 - 640	640 680	680 720	720	•	===
Computer systems analysis						1																				
(busness)	3,083				490.50- 654.00		1 .		-	- 1	65	61	39	51	-	106		367	367	473			100		93	
Manufacturing	810				513.50- 662.00					-		13		13	11	20		-	105	120			-		-	
Nonmanufacturing	2.273	39.5	562 50	561.00	479 00- 643 00	-	.	-	-	-	56	40	31	*	37	-	279	200	262	3/5	227	***	134	215	53	1
Computer systems analysis	1 1							i .																		
(business) !	792	39.5	485 50	506.00	422.50- 558.50		Ι.				65	48	27	10	30	42	-	164	136	136	- 45	0.1			-	
Manufacturing	151	40.0			437.50- 533.00								-	3	20	14	10	42	24	_				1 3		
Normanulacturing	641	39.0			422 50- 560 00						56	42	27	7	14	20		122					-	-	-	
Computer systems analysts							1																			
(business) II	1,427	39.5	552 00	553 50	473.00- 631.50	i						13	12	41	28	-	240	178	171	210	160	137	91	72		
Manufacturing	341	40.0	539 50	542 00	492 50- 600 00					-		7		10	5		36	54	-	61	95	20	10			
Normanulacturing	1,086	39.5			469 50- 637 50					-	*	•	•	31	23	60		124	103		113			71	-	
Computer systems analysts												Î													i	
(business) III.	802	39.5	686.50		597.50- 770.00							-	-				2	18		117	84		102	240	93	
Nonmanulacturing	484	39.5	674 00	681.50	581.50- 760.50	-	-	-	-	-	-	-	-	-		-	2	16	54	74	-	29	4	142	53	1
Computer programmers (business)	427	30.0	461.50	462.00	394 00- 519 50	-	١.			-	-	24	12	33		53	51		64	**	21	2	7		-	
Manufacturing	113	40 0	453.50	465.00	400.00- 540.00	-			-	-		23				18	7	26	30	-		-		-	-	
Nonmanufacturing	314	39.0	465 00	461.50	394 00- 518 50								12	33	50	35	44	54	34	11	21	2	7	9		
Transportation and utilities	61	40.0			480.00- 536.00		-	-	-	-	-	-	-	-		1	16	17	17	3	5	1		1		
Computer programmers																										
(business) *	96	39.0	377.50		339.50- 410.50			-				24	12	16	17	19	7		-		-	-			-	
Nonmanufacturing	72	38.5	390.00	384.00	365.00- 422.50	-			-	-	-	*	12	16	17	19	•	1	-	-	-	-		-	1	-
Computer programmers																										
(business) II	227	39.0	486.50								-	-	*	15	43	25	19	44	45	10	18	1	7	-	-	
Manufacturing	70	40.0	477.00								-	-	*			10		13	24		-	-	-	-		
Nonmanulacturing	157	38.5	491.00								-		-	15	34	7	13	31	21	10	18	9	7		*	
Transportation and utilities	35	40.0	533.00	525.00	503.50- 552.50					-	-	-	-	-		-	•	•	15	3	2	,	-	-	- 1	-
Computer programmers																	_	_								
(busness) III	64	40.0	503.50	498.50	462.00- 521.00		1	"	-	-	-	-		-		-	18	25	17	•	2	1	-	1	1	
Computer operators	942	39.5	402.50	401.50	331.50- 466.50	-	1	49	18	50	54	72	90	65	71	137	149	103	50	18	15	-		-	-	
Manufacturing	202	40.0	387 00	394.00	344.00- 452.50	-		23			20	7	29	12	27	27	35	14		2	-	-		-	-	
Nonmanufacturing	740	39.5	406.50	408.00	331.50- 474.00	-	1	26	18	50	34	65	61	53	44	110	114	80	44	16	15	-	-	-	-	
Transportation and utilities	60	40.0	42 - 50	482.50	366.00- 446.50	-	-		4	1	2	*	2	5	2	9	3	26	3	~	-	-	-	-	-	*
Computer operators I	267	40.0	365.00	355.50	282.50- 448.50			40	17		33		20			35	71	12	-		-	-			-	
Nonmanufacturing	183	40.0	383.50	429.00	288.00- 459.00	-	,	25	17		13	•	•	*	1	33	65		-	-	-	-	-	-	-	*
Computer operators II	469	39.5	391.50	376.00	331.50- 452.50			,	,	44	21	60	60	56	54	53	30	48	33	-	-	-		-	-	
Manufacturing	78	40.0	424.00	409.50	394 00- 459 50		-					2			21	13	11	11	5	-	-	-	-	-	0	*
Nonmanufacturing	391	39.0	385.00	366.00	330.00- 427.00	-		1	*	44	21	50	51	50	33	40	27	37	29	-	-	-	-	-	-	*
Comp. to construct III	-		435.50	****						1	- 1					1						1	- 1		1	
Computer operators III	202	39.5	476.50		423 00- 518 00						-	3	2		16	47	40	43	17	18	15	-	-	-	-	
Normanufacturing	162	39.5	485.00	482.50	430 50- 532 50			-	-	-	-	3	2	-	10	35	22	43	16	16	15	-	-	-		
omputer data librarians	56	39.0	305.00	281 50	264.50- 362.00	* 10			19	17		2	21	2		13	2	-	_		-	_		-		
Nonmanufacturing	79	39.0	299.50					,	18	15		2	2	2	4	12	-	-	-	-	-	-		-	-	-
																1	- 1	- 1	1		- 1	- 1			1	
Normanufacturing	123	40.0	486 50	500 C0	434.00- 525.00				,	1	-		12	3		13	5	54	14	16	3	-		٥		
Drafters III	214	4.0	374.00	354.00	324 00- 393 00					,	**	-	31	13	_	14	_	13								
Manufacturing	203	40.0	376.00		324.00- 405.00						**	32		12	39	14	26	13		-	-	-		-	-	
Marioracturing	203	40.0	376.00	300.00	95 4 00 - 402 00						**	31	24	12		7.0	26	1.0	-	-1				* .		

Table A-2. Weekly earnings of professional and technical workers in Seattle-Everett, WA, December 1985 —Continued

	1	Average		Weekly at (in dolla							N	umber o	worker	s receiv	ing strai	ght-time	weekly	earning	s (in do	ilars) of	-					
Occupation and industry division	Number of workers	hours' (stand- ard)	Mean ^a	Median ³	Middle range ^a	Under 220	220 and under 240	240 - 260	260 280	280 - 300	300 320	320	340 360	360 380	380 400	400	440	480 520	520 560	560 600	640	640 680	680 720	720 300	800	880 and over
Electronics technicians	1,211 320	40.0 40.0	576.50 512.00		603.00- 608.50 385.00- 633.00		:	:	12		:	21 21			42 17			46 10	32 5	47 36	841 131	35	16 5	23	:	
Electronics technicians III	269 99 65	40.0 40.0 40.0	627.50 627.50	653.00			:	:	:	:	:		:	:	12	9	15	20 17	20 20 3		131	34 34 34	5 5 5	23 23 23	:	

Workers ware distributed as follows: 4 at \$180.00 to \$200.00; and 6 at \$200.00 to \$220.00.

Also see footnotes at end of tables.

Table A-3. Average weekly earnings of office, professional, and technical workers, by sex, in Seattle-Everett, WA, December 1985

	Number		verage nean²)		Number		verage nean*)		Number		verage nean*)
Sex,* occupation, and industry division	of workers	Weekly hours' (stand- ard)	Weekly earnings (in do"ers)*	Sex,4 occupation and industry division	of	Weekly hours' (stand- ard)	Weekly earnings (in dollars)*	Sex,* occupation, and industry division	of workers	Weekly hours' (stand- ard)	Weekly earnings (in dollars)
Office occupations -				Word processors II	282	39.0	346.50	Accounting clarks II	1,049	40.0	277.00
men			1	Manufacturing	80	40.0	375.50	Manufacturing	115	40.0	296.00
				Nonmanufacturing	202	39.0	335.00	Nonmanufacturing	934	39.5	275.00
ey entry operators:								•			
Key entry operators I	68	40.0	247.50	File clerks	504	38.0	215.00				1
Nonmanufacturing	68	40.0	247.50	Nonmanufacturing	482	38.0	209.50	Accounting clerks III:			1
Nonmanufacturing	- 00	40.0	247.50	and the second				Manufacturing	202	40.0	338.00
Office occupations -	1 1			File clerks I	394	38.0	205.00				330.00
women			1	Nonmanufacturing	389	38.0	204.50				
				File clerks II	103	38.5	240.00	Payroll clerks	347	39.5	334.50
ecretaries: Nonmanufacturing:				The Cities II announcement of the contract of the contract of the cities	100	30.3	240.00	Nonmanufacturing	240	39.5	331.50
Transportation and utilities	163	40.0	450.00	Receptionists:	1						331.30
Transportation and utilities	103	40.0	450.00	Nonmanufacturing	51	39.5	263.50				1
Secretaries II:								W			
Nonmanufacturing	214	40.0	328.50	Switchboard operators	213	40.0	265.00	Key entry operators	995	40.0	266.00
Transportation and utilities	50	40.0	400.00	Nonmanufacturing	206	40.0	260.50	Manufacturing	56	40.0	351.50
	-							Nonmanufacturing	939	39.5	261.00
Secretaries III:	1			Switchboard operator-				Transportation and utilities	104	40.0	367.50
Nonmanufacturing	450	40.0	377.00	receptionists	709	39.5	267.00				
Transportation and utilities	64	40.0	452.00	Manufacturing	120	40.0	262.50				l
				Nonmanufacturing	589	39.5	267.50	Key entry operators !	837	40.0	252.00
ypists:	1 1			Transportation and utilities	35	40.0	327.50	Nonmanufacturing	804	39.5	247.00
-								Transportation and utilities	56	40.0	334.50
Typista I	189	38.0	238.50	Order clerks	274	40.0	322.50				
Nonmanufacturing	188	38.0	237.50	Manufacturing	150	40.0	340.00				
ford processors	533	39.0	321.00	Order clerks I	195	40.0	298.00	Professional and technical			
Manufacturing	98	40.0	367.00			40.0	290.00	occupations - women			I
Nonmanufacturing	435	39.0	310.50	Accounting clerks:							
Word processors I	251	39.0	292.00	Accounting clerks I	147	40.0	244.50	Computer programmers (business):			
Nonmanufacturing	233	39.0	289.50	Nonmanufacturing	147	40.0	244.50	Manufacturing	59	40.0	445.00

Table A-4. Hourly earnings of maintenance, toolroom, and powerplant workers in Seattle-Everett, WA, December 1985

	Number	•	iourly earn (in dollar								N	umber o	worke	rs receiv	ing stra	ight-time	e hourly	earnin ;	s (in dol	Mars) of	-						
Occupation and industry division	of workers	Mean	Median	Middle range*	Under 6.00	6.00 and under 6.50	6.50 7.00	7.00	7.50 6.00	8.50	9.00	9.00	9.50	10.00	-	-	-	-	-	-	13.50	-	-	-	-	-	and
Maintenance carpenters	113	14.17	15.16	13.29-15.10	-	-	-		-	-		-	-	-	2	12	-	13	-	9	3	3	-	66	4	,	
Manufacturing	353 343	14.74 14.70		13.29-15.82 13.12-15.82		.:	:	:	:	:	:	:	:	:	6	:	:	15		11		:	32 31	5	180 175	15 15	5
Maintenance mechanics (machinery) Manufacturing	296 267	14.32 14.39		12 31-15.82 13 29-15.82		:	:	:	:	:	:	:	:	:	:	12		43 24		41		:	:	!	144		!
Motor vehicle mechanics Manufacturing Nonmanufacturing Transportation and utilities	601 161 440 417	14.68 14.29 14.82 14.79	15.10	13.68-15.63 12.22-15.63 13.93-16.73 13.98-16.73	-	-			:	:		:	1	:	11 2 9	12	15 15	36	5	10	66 65 65	106 106 106	3	56 20 36 29	89 63 26	85 10 75 75	.4
Maintenance workers (general) Manufacturing Nonmanufacturing	496 195 301	9.77 10.48 9.31	10.64	8.26-10.90 9.41-10.90 8.00-10.87	-	-	-	5	19	121 36 85	23 4 19	7	17 3 14	31 23 8	97 88 9	20 3 17	2	1	5	22	:	23	:	24	-	:	
Stationary engineers	123	14.40		13.44-15.52		:	:	:	:	:	:	!	:	:	•	:	5	3	1	36	3	;	3	30	31	:	

^{*} All workers were at \$17.00 to \$18.00. Also see footnotes at end of tables.

Table A-5. Hourly earnings of material movement and custodial workers in Seattle-Everett, WA, December 1965

			iourly earn (in dollar								No	umber of	worker	s receiv	ing stra	ight-time	hourly	earning	s (in da	lers) of	-			,			_
Occupation and industry division	of workers	Mean	Medan	Middle range ²	3.35 and under 3.50	3.50	4.00	4.50 5.00	5.00	5.50 6.00	6.00	6.50 7.00	7.00 7.50	7.50 8.00	8.50	8.50 9.00	9.50	9.50 10.00	10.00	10.50	11.00	11.50	12.00	13.00	14.00	15.00	17.0
nuchdrivers	3,550	13.04	13.71	11.97-14.9	1 -			١.	27	2	17	54	12		53	-	248	75		127		366	413		591 156	537 100	
Manufacturing	862	13.23	13.71	11.97-15.6	6 -		-	-	-	-	1	35	12	12		-	70	23		127	1 :	270				437	
Nonmanufacturing	2,688	12.99	13.34	11.99-14.9	1 -		-	-	27	2	16	19	-	15	30	-	178	52	•							46	
Transportation and utilities	1,613	12.79		11.78-13.8	6 -	1 -	-	-	-	-	-	-	•	-	-	-	174	42		108	١.	270	179	498	260	-	l '
Truckdrivers, light truck	196	7.66	7.50	6.62- 9.1	7 -		-	-	27	2			12				66	-	-	-	-	-	2	-	2	-	
Nonmanufacturing	146	7.84	8.37	6.25- 9.1	7 -	1	-	-	27	2	16	-	-	15	18	-	66	١ -	1	-	1	1	1	-	•	-	
Truckdrivers, medium truck	543	13.73	14.91	12.35-14.9		١.	-	-	-	-	-	12	-	-	-	-	28	16	•	-	•	21	86	-	299	69	
Truckdivers, heavy truck	253	15.61	16.30	15.96-16.3	0 -			-	-	-	-	-		-	12	-	-	-	-	-	-	-	١.	20	-	48	1
Truckdrivers, tractor-trailer	1,593	13.36	13.71	12.45-15.1		Ι.					-			-			108	36	-	3	-	216					
Manufacturing	206	12.83		11.97-13.7					-	-	-	-		-	-	-	-	-	1 -	-	-	96	2	105		3	4
	1,387	13.46		12.45-15.2					-	-	-	-	-	-	-	-	108	36	-	3		120					
Nonmanufacturing Transportation and utilities	721	12.47		11.78-13.7			-	-	-	-	-	-	•	-	-	-	128	36	-	3	١ -	120	90	313	5	46	
Shooms	116	7.97	6.65	5.49-10.8					-	12		24	-	24	-	-	!	!	-	10	-	20		-	-	-	
Manufacturing	106	7.70	6.65	6.49- 7.9	0 -	Ι.	-	-	-	12	24	24		24		1 -	'	Ι'		1			ı				
Receivers	124	11.04		8.05-13.0		1 -		-	-		-	12	16		12		:	:	2	12		15	13	13	1	23	
Manufacturing	56	8.75		7.20-11.1			1 .	1 -	1 -		1 -	12	13	1 -		1 7	1	1 :	1 :	10			13	13	1	23	4
Nonmanufacturing	68	12.93	13.04	11.80-15.0	5	1	'	1	1	١.	-	-	٠	1	1	1 -	1		Ι'		١.]				_	
Shippers and receivers	166			10.90-12.6		┨ ・		-	9		-	-	26 26		3	:	1 :	1 :	1 :	24		1	40	23 13		:	
Manufacturing	93			7.31-12.0		1 .	1 .	1 -	1 -		1 -	1 -	-			1		1 :		10		10				١.	4
Nonmanufacturing	. 73			3 11.79-13.4		1 .	1 -	1 -	1 -	١ -	1 -	1 -		1 -	1	1 7	1			10		1	1			١.	4
Transportation and utilities	. 36	12.16	11.79	9 10.95-11.7	9	1 .	'	1 -	1 -	١.	1 -	-	-	1	1	1	1 .	Ι.	1	1 "		1 "	1]		
Warehousemen	1,605			6.13-12.3		ŀ٠		-	36 36	77	362 261	120 96	48	49		54 26 28	63			1 1	122	4	420	96	15	:	
Manufacturing	785	7.80		6.13- 8.7		1 .	1 .	1 .	- 30	3		24	11	1		-	14			14	122	42	372			-	4
Nonmanufacturing	820 115			7 9.30-12.4		1	:		:	3	101	24	":	:	1 .	25	1	"	1	13		36	1				
•	438	9.4	0.7	7.25-12.3		Ι.			77	١,		15	16	15	36	17	20				. ,		. 12		-	10	
Material handling laborers	349			7.25-13.7				1	77		-	-	16	15	16	1		•	10	1 .	1 '	1 .	1 "		-	10	1
Forklift operators	1,135			9.60-13.7					-		23		36	-		23			74		120			333		37	
Manufacturing	720			6 9.38-12.5				1 .	1 -	١.	23	6	36	1 -	1 .	21	107	87				2		240	1 :	40	
Nonmanufacturing	415		13.7	7 11.70-13.7	7	1	1 .	Ι.	1 -		1 -	1 -		1 .	1 .	1 .	1 .	"]]	1		-]]	~	
Guards	2,171	5.13				191	820	276	144	42			10		1	1 1	1 3	50					121			1 :	1
Manufacturing	1,850	9.8		5 6.25-12.7 5 3.95- 4.5		19	820	276					10			1			1	1	1	1	1	1	-	-	1
•				5 4.05- 5.0	29	191	821	276	144	40	55		14	14				50	21				121	,	-	١.	-
Nonmenulacturing	. 2,150 1,843			5 3.95- 4.5									1	2	1	1	1	1	1	1	1	1	1	1 .	1 -	1 -	1
Janitors, porters, and cleaners	2,486	6.9	6.6	0 5.37- 7.3	12		. 3		671	230			370						1 1		2	26	1				
Nonmanufacturing	2.024			3 5.25- 7.1	17	-1 -	- 30	57	647	226	204	284	370	79	45	34	1 1	1 .	1 '	η .	1 3	1 1	1 !!		1 :	1 :	.1
Transportation and utilities	26			4 9.34-12.5			.1 .				. 4				-1 1	11 .	-1 1		-1 -	-1 -	-1		- 11			1	4

Table A-6. Average hourly earnings of maintenance, toolroom, powerplant, material movement, and custodial workers, by sex, in Seattle-Everett, WA, December 1985

Sex,* occupation, and industry division	Number of serious	Average (mean*) hourly earnings (in dollars)*	Sex,* occupation, and industry division	Number of workers	Average (mean*) hourly earnings (in dollars)*	Sex,* occupation, and industry division	Number of workers	Average (mean*) hourly earnings (in dollars)
Maintenance, toolroom, and			Truckdrivers, heavy truck	253	15.61	Warshousaman	1,313	9.56
powerplant occupations - man		1				Manufacturing	640	8.11
Motor vehicle mechanics		1				Normanufacturing	673	10.94
Nonmanulacturing	-		Truckdrivers, tractor-trailer	1,568	15.38			10.94
Transportation and utilities	390	14.80	Manufacturing	206	12.83		1	1
The sport control of the second	36/	14.76	Nonmanulacturing	1,362	13.46	Material has See Inhance	l	
Maintenance workers (general)	445		Transportation and utilities	701	12.47	Meterial handling laborers	370	10.05
Manufacturing		9.55				Nonmenulacturing.	284	10.80
Nonmanufacturing	193	10.48						1
Hormanulaciong	252	8.83	Shippers	104	9.22			1
Material movement and custodial			Manufacturing	94	7.94	Forkift operators:		
occupations - man						Nonmanulacturing	400	12.77
Truckdovers	3,041		Receivers	86	10.51		1	
Nonmanulacturing	2.385	13.15				Guarda:	i .	1
Transportation and utilities						Normanulacturing	1,460	4.33
Transportation and utilities	1,349	12.98	Shippers and receivers	140	11.18	•	1	1
Truckdrivers, medium truck	497		Manufacturing	88	10.30		1	I
Nonmanufacturing		13.63	Normanulacturing:			Guarda I:	i .	I
See Instrutes at end of tables	411	12.87	Transportation and uristies	27	12.31	Nonmerufecturing	1,454	4.32

Table A-7. Indexes of earnings and percent increases for selected occupational groups, Seattle-Everett, WA, selected periods

			All industries					Manufacturing	9			Nonman	decturing	
Period*	Office	Electronic data processing	Industrial nurses	Skilled mainte- nance	Unskilled plant	Office	Electronic data processing	Industrial nurses	Skilled mainte- nance	Unskilled plant	Office	Electronic data processing	Industrial nurses	Unskilled
ndexes (December 1977 ∞ 100):					1					-		-		-
December 1984	173.3	164.1	(9	165.0	160.1	_	-							1
December 1985	174.9	168.0	0	169.0	153.7	(7)	(7)	m	168 6	l m	174.4	162.9	(*)	157.7
ercent increases		100.0	(7)	109.0	153.7	(7)	(*)	m	(*)	(*)	175.4	165.0	(*)	152.0
Jenuary 1972 to January 1973	4.8	(9)	(*)	7.2	8.3	7.7	-							
January 1973 to January 1974	6.6	0	(2)	7.0	6.5	7.7	m	(7)	6.8	6.8	3.5	(((*)	9.0
January 1974 to January 1975	9.4	10.8	12.4	11.6				(9)	6.4	8.9	6.4	(2)	(*)	5.5
January 1975 to January 1976	91	8.0	10.1	11.0	(1)		(7)	(7)	11.7	10.9	8.3	11.3	(*)	(7)
January 1976 to January 1977	8.1	7.4	7.1		6.5	(7)	(9)	(*)	11.5	12.0	8.7	7.9	(2)	7.0
January 1977 to December 1977		/	7.1	8.1	7.1	(7)	(7)	(7)	9.2	9.2	8.3	7.1	(*)	6.4
11-month increase	8.0	5.9	12.5											-
annual rate increase	8.6	6.5	13.7	9.5	8.1	(*)	(2)	m	10.1	8.4	7.8	6.2	m	8.3
December 1977 to December 1978	9.6	8.2	5.5		8.9	(*)	(7)	(7)	11.1	9.2	8.5	6.8	C	9.1
December 1978 to December 1979	9.3	8.6	10.6	8.0	9.4	(*)	(7)	(*)	8.2	8.7	9.1	8.1	C)	9.7
December 1979 to December 1980	9.3	9.7	13.8	8.8	9.3	(*)	(0)	(*)	8.6	10.2	9.7	8.0	e	9.7
December 1980 to December 1981	11.5	10.6		14.3	9.9	r	(7)	(7)	14.5	(7)	8.3	9.8	(*)	8.5
December 1981 to December 1982	9.1		11.2	8.8	8.1	C	(9)	(*)	9.9	(9)	11.5	10.9	(2)	7.2
December 1982 to December 1983	4.5	7.3	6.3	6.3	7.9	(7)	(9)	m	6.7	(9)	9.8	7.0	e	7.9
December 1983 to December 1984		4.3	(7)	3.7	2.0	(T)	(9)	e	4.6	(0)	4.8	4.4	(2)	16
December 1984 to December 1985	4.1	2.8	(2)	2.5	2.4	m	(2)	m	2.2	(9)	4.9	1.9	(*)	2.8
Cecember 1984 to December 1985	.9	2.4	(7)	2.4	-4.0	(*)	(2)	(2)	(*)	#		13	40	-3.5

Table A-8. Pay relationships in establishments with paired office clerical occupations, Seattle-Everett, WA. December 1985

					,			00	cupation fo	r which av	erage earn	rings equa	100							
Occupation for which earnings are compared		Secretarie		Ту	pists	9	Vord cessors	File cierks	Messen	Recep-	Switch- board	Switch- board operator	Order		Account	ting clerks		Payroli		entry
	- 11	m	IV	1		1		1	gers	10mas	operators	-recep- tionists	1	1		**	IV	-	1	
Secretaries II	100	83	(7)	(7)	(7)	116	94	(7)	132	94	118	119	(7)	(7)	115	99	82	86	116	112
Secretaries III	120	100	87	161	(*)	131	110	185	153	(2)	133	134	(*)	166	134	112	(7)	101	135	114
Secretaries IV	(7)	115	100	196	(7)	162	132	214	172		148	170	(2)	186	149	128	(7)	113	143	132
Typists I		62	51	100	(2)	(*)	(7)	124	(7)	(2)	(7)	93	(*)	(7)	101	77	(7)	-	89	(7)
Typets II	(7	(*)	(2)	(*)	100	(*)	(9	(*)	(7)	(7	(7)	(*)	(*)	(*)	105	(7)	(*)	95	101	1 0
Word processors I	86	76	62	(*)	(*)	100	81	129	(7)	(2)	107	102	(2)	109	101	88	(7)	90	107	(7
Word processors II	106	91	76	(2)	(7)	124	100	143	139	124	104	123	(*)	126	118	102	92	110	120	110
File clerks I	(*)	54	47	81	(*)	77	70	100	(7)	84	(2)	73	(7)	87	74	60	(2)	58	79	(2)
Messengers	76	65	58	(*)	(*)	(*)	72	(9	100	89	87	(*)	(*)	(7)	84	(7)	(9	80	81	74
Receptionels	107	(*)	(*)	(2)	(*)	(7)	91	120	112	100	100	(2)	(2)	(2)	92	92	(9)		89	95
Switchboard operator	64	75	67	(1)	m	93	96	m	115	100	100	(7)	(1)	m	95	85	82	92	94	
receptionists	84	75	59	107	(*)	98	81	137	(2)	(2)	(*)	100	93	103	102	82	78	82	105	-
Order clerks I	(9	(2)	(5	(2)	(2)	(*)	(7)	(*)	(2)	(2)	(2)	108	100	(*)	(2)	100	(2)	86		(2)
Accounting clerks I	(*)	60	54	(*)	(*)	92	80	114	(2)	(9)	(*)	97	(7)	100	85	76	(2)	74	86	(2)
Accounting clarks II	67	75	67	99	95	99	85	134	120	108	106	98	(9	117	100	86	80	-	105	86
Accounting clerks III	101	80	78	130	(*)	114	98	166	(2)	109	117	121	100	132	116	100	87	96	100	104
Accounting clerks IV	121	(*)	(7)	(7)	(*)	(7)	109	(*)	(7)	(2)	122	128	(7)	(7)	125	114	100	99	124	112
Payroll clerks	117	99	89	145	105	112	91	172	125	114	109	122	117	135	112	104	101	100	125	105
Key entry operators I	86	74	70	113	99	93	83	126	124	113	108	95	(2)	113	95	92	80	80	100	86
Key entry operators II	80	87	75	(2)	(7)		91	(7)	135	105	104	103	(9	(2)	116	96		95	118	100

NOTE: This matrix table shows the average (mean) relationship of earlings in establishments liebusen any two occupations compared. Earnings for an occupation in the table stub are expressed as a percent of the esrnings for an occupation in the column heading at the point where the data lines for the two intersect. For example, reading across the Secretaries III row, the 120 in the Secretaries II column indicates that Secretaries III average 120 percent of (or 20 percent

more than) the earnings of Secretaries II.

See appendix A for method of computation.

Also see footnotes at end of tables.

Table A-9. Pay relationships in establishments with paired professional and technical occupations, Seattle-Everett, WA, December 1985

					Occupet	ion for which av	erage earnings	equal 100				
Occupation for which earnings are compared		Computer system inalysts (busine		Compute	r programmers	(business)	0	omputer operati	ors	Computer de-	Drafters	Electronics techniciens
	1	н	SH .	1	п	m	1			Braiane		
Computer systems analysts												
(bypress) !	100	82	69	146	114	l e	104	112	95	141	(7)	(7
Computer systems analysts						.,			1		.,	
(business) II	121	100	83	163	135	113	123	123	102	155	(7)	(*)
omputer systems analysts											-	
(business) III	144	121	100	192	160	137	171	181	138	200	(7)	(0)
Computer programmers												
(business) !	69	61	52	100	81	(*)	137	109	62	130	(7)	(*)
Computer programmers												
(business) II	88	74	62	124	100	m	141	126	108	167	132	m
Computer programmers				_	_							_
(business) III	(*)	86	73	(7)	(*)	100	163	137	116	0 1	(*)	
Computer operators I		81	58	73	71	61	100	86	78	(7)	(T)	
Computer operators II		81	62	92	78	73	116	100	86	130	(T)	(7
Computer operators III	105	98	72	121	95		129	116	100	100	r	(2)
Computer data librarians	71	64	50	72	60	(n	(7)	72	60	100	m	(2)
Prahers III	(9	(*)	(*)	(*)	76	(*)	(7)	(*)	(7)	(9)	100	(2)
Electronics technicians III		(2)	(2)	(*)	(2)	(7)	(2	(*)		(9)	•	100

See table A-8 for description of these pay relationships and appendix A for method of computation. Also see footnotes at end of tables.

Table A-10. Pay relationships in establishments with paired maintenance, toolroom, and powerplant occupations. Seattle-Everett, WA, December 1985

			Occupation for which ave	orage cornings equal 100		
Occupation for which sernings are compared	Corporters	Electriciens	Maintenance machenics (machinery)	Motor vehicle mechanics	Maintenance workers (general)	Stationary angineers
entenance (expiriter)	100	100	8	:	125	97 (7)
entenance mechanics (machinery)	104	101	100	,55	,67	100 97
entenance ecriers (peneral) ationary engineers	80 104	50	100	103	100	100

See table A-8 for description of these pay relationships and appendix A for method of computation. Also see footnotes at end of tables.

Table A-11, Pay relationships in establishments with paired material movement and custodial occupations. Seattle-Everett, W.A. December 1985

		Occupation for which average earnings equal 100										
Occupation for which earnings		Truckdrivers							Material han-		Guarda	Janitors, por-
are compared	Light truck	Medium truck	Heavy truck	Tractor- trafer	Shippers	Receivers	receivers	Warehouse- men	laborare	Fortiff operators	1	tors, and cleaners
ruckdivers, light truck	100		m	(7)	m	m	(7)	100		(7)		m
ruckdrivers, medium truck	(7)	100		96	90	100	m	109	l 6	m		148
ruckdrivers, heavy truck	(*)	(7)	100	(7)	m	m	m	m		m	m	
ruckdrivers, tractor-trailer	(*)	102	m	100	(7)	104	105	111	111	104		200
Popers	(*)	101	(9)	(7)	100			116	m	m	(7)	
OCCUPANT	(*)	100	(7)	96	102	100	m	116	112	92	150	140
hippers and receivers.	(*)	(*)	(9)	95	(2)	(7)	100	102	0	102		100
Vividousemen	101	92	(9	90	86			100	121	90	150	162
laterial handling laborers	(*)	(*)	(9)	90	(9		(2)	83	100	(7)	125	152
orkish operators	(9	(*)	(9)	96	(7)	100	96	111	(7)	100	124	(2)
uerds I		(*)	(9)	(7)	(2)	67	(2)	67	60	80	100	(2)
anitors, porters, and cleaners		67		50	(2)	67	60	62	**	(7	(7	100

See table A-8 for description of these pay relationships and appendix A for method of computation. Also see footnotes at end of tables.

Table B-1. Minimum entrance salaries for inexperienced typicts and clorks in Seattle-Everett, WA, December 1985

		Inexperience	ed typists			Other inexperienced derical workers*						
Manufacture and a straight line sales?		Manufacturing	Nome	whething		Manua	cturing	Nonnen	ulacturing			
	rotatres	actedies	NA AN	40 -hour		M	40-hour activities	acheddes	40 -hour			
Enablement studed	185	•	145	0	185	40	6	145				
slablishments having a specified	14		10				15		_			
	- "		10			, ,,	,,	-	_			
Under \$160					,	-		,	١,			
\$160 and under \$165		1 - 1				1	1	3	,			
\$165 and under \$170	-				,			1	1			
\$170 and under \$175	- 1	-	1	'	٠.	-	-	•	,			
\$175 and under \$180					,	,	,	2	,			
\$180 and under \$185	-				5	1	1					
\$185 and under \$190	-				, ,			3	, ,			
\$150 and under \$155					,			1 1	-			
1195 and under \$200		- 1	-	-	' '	-	-	'	١ '			
\$200 and under \$210		-		,	12	,	,					
\$210 and under \$220			•			2			2			
\$220 and under \$230	2		2	2				,				
\$230 and under \$240					' '			,	,			
\$240 and under \$250		- 1	-	-				-	-			
\$250 and under \$280	5	2	,	2		2		2	2			
\$260 and under \$270	-											
\$270 and under \$280		1 : 1				!!	!	,	,			
\$200 and under \$200					'	,	,					
129C and under \$300		-	•		-	-		-	-			
\$300 pt \$310		1 . 1										
\$310 pro under \$320					1	1	1					
\$320 and under \$330									-			
\$330 and under \$340	1	,		-		2	2	•				
stablishments having no specified												
		, ,	13		•	"						
stabilishments which did not employ		_		_	_		_	_				
enhan in the category	156	33	122		72	14	- 7					

See Instructive at and of labors

Table B-2. Late-shift pay provisions for full-time manufacturing production and related workers in Seattle-Everett, WA, December 1985

(All full-time manufacturing production and related workers = 100 percent)

Item	Workers in estal late-shift p		Workers on	late shifts
	Second shift	Third shift	Second shift	Third shift
Total workers (in percent)	96.3	73.1	15.9	5.0
With no pay differential for late-shift work	20			
With pey differential for late-shift work		73.1	15.8	5.0
Uniform cents-per-hour differential		21.6	14.8	2.2
Uniform percentage differential		2.6		(11)
Other differential		48.9	2	2.7
ly type and amount of pay differential:				
Uniform cents-per-hour:	1 1		1 1	
10 cents		-		-
15 cents			. 2	-
20 and under 21 cents	10.9	3.9	23	-
24 cents	3.0	2.5	.9	.7
25 cents	10.6	1.4	1 .7	-
29 cents	1.3	-	1 1	-
30 cents	2.0	3.0	2	.7
35 cents		1.3	1	
37 cents	2.0	2.0	.5	.5
40 cents	1.8			-
44 cents			1 4 1	
45 cents	-	2.0		99
50 cents	39.7	1.8	9.1	A
66 cents		1.7	- 1	
75 cents	2		(")	
100 cents		.2	1 1	-
130 cents	1.7	1.7	.1	
Uniform percentage:			1	
5 percent	2.3		3	
10 percent	3.9	.3	1 4 1	(")
15 percent		2.3		
Other differential:			1 1	
8 hours pay for 6.5 hours worked		2.4		.1
8 hours pay for fewer hours plus cents		46.5		2.6
7.5 hours plus 15 cents		1.6		(")
7.0 hours plus 10 cents		1.1		-
6.5 hours plus 10, 15, or 36 cents		43.8		2.5
10 hours pay for fewer hours				-
I hours				-
9.5 hours plus 25 cents		•		-
8 hrs. pay, 7.5 hrs. work plus 10 percent	1.5	•	2	•
verage pay differential (in cents or percent):				
Uniform cents-per-hour differential		42.6	41.5	33.4
Uniform percentage differential	8.2	14.4	7.9	10.0

Table B-3. Scheduled weekly hours and days of full-time first-shift workers in Seattle-Everett, WA, December 1985

		Production and	related workers			Office workers					
Nem	All industries	Manu- lucturing	Nonmanu- facturing	Transportation and utilities	All industries	Manu- tacturing	Nonmanu- facturing	Transportation and utilities			
All full-time day-shift											
workers (in percent)	100	100	100	100	100	100	100	100			
Scheduled to work:											
17 hours—5 days	(4)		(**)		-	-					
20 hours—5 days	(49)	-	1		-			-			
30 hours—4 days	(*)	-	,		-	-					
32 hours—5 days	(17)	-	1			-	-				
35 hours—5 days		5	3	-	1	-	1				
36.25 hours—5 days		-	-	-		-	5				
36.67 hours—5 days	-	-	-		3	-					
37.5 hours—5 days	2	2	2	-		-	13	1			
38.75 hours-5 days	(19)	-	(")		3	-	5				
40 hours	92	93	92	100	80	100	72	99			
4 days	5	•	1	-	(**)	1					
5 days	88	63	91	100	••	99	72				
Average weekly schedule (in hours)	39.6	39.7	39.4	40.0	39.5	40.0	30.2	40.0			

Table B-4. Annual paid holidays for full-time workers in Seattle-Everett, WA, December 1985

lam -		Production and	related workers						
	All	Manu-	Nonmenu-	Transportation		T	e workers		
	noustnes	facturing	facturing	and utilities	POSITION .	Menu- fecturing	Nonmanu	Transportation	
All full-time workers							facturing	and utilities	
(in percent)	100	100							
in establish			100	100	100	100	l	1	
In establishments not providing				1		,	100	100	
paid holidays	5			1		1	1		
in establishments providing	-	-	10	2	(*)	1	1	1	
paid holidays	95	100			,,,		(")		
Number of holidays:			90	-	••	100	•	100	
5 half days									
2 holidays	1	-	1				1		
Plus 4 half days	2	-	3						
3 holidays	,		ī						
Plus 6 half days		- 1							
4 holidays	(**)		(**)		-		1 -		
5 holidays	,	- 1	''		-				
6 holdeys	3	- 1	5	, , ,	(**)		(19)		
7 holidays	(**)	- 1	(*)	· · ·	(")		1 7		
Pus 1 hell day	7	5	'7		£.	-	(19)		
Plus 2 half days.	(-9)	- 1	(*7	, , ,			1 7		
8 holidays	- 1	- 1		- 1	(*9) (*9) 12	1 :		(")	
Plus 1 helf day	18	11	23	-	(**)		E.		
half day	1		-	' '	12		1 7	-	
9 holidays	15	15			2			11	
10 holidays	17	16	15	20	11	I .			
11 holidays		7	"/	45	27	15	13	11	
12 holidays	21	44	• 1	18	11	1 %	31	56	
13 holdeys	(*9		, ,	4 1	30	63	14	18	
14 holidays	ž	5	,	4 1	(**)	(2)	16	3	
Total paid holiday time*:			-	.	(**)	'?	(19	(*9	
2 days or more									
2.5 days or more	94	100	90						
4 days or more	93	100	90 87		99	100		100	
5 days or more	92	100	*	= 1		100		100	
6 days or more	90	100	83 78	90 95 95 95 95 93 93	90 90 90 90 90	100	***	100	
7 days or more	88	100	78			100	90	100 100 100 89 99 86 88 88	
7.5 days or more	87	100	77			100	20	100	
6 days or more	81	95	60		99	100			
8.5 days or more	80 63	95	60	£ 1	93	97	92 92 78	-	
9 days or more	63	84 84 60 54	46		93	97	02	===	
10 days or more	62	84	ũ	# I	81	80	78	===	
11 days or more	47	69	29	92 72	79	80	76	=	
12 days or more	31		12		66	83	62	=	
13 days or more	24	50	7	27	42 30 (")	67	31	/*	
14 days	3	5	7		30	63	16		
	2	5	: 1	٠ ١	(**)	(")	(10)	.3	
erage number of paid holidays		-	-	-	(")		(2)	(**)	
where provided (in days)							(-7	(49)	
	9.4	10.6	8.3						
se footnotes at end of tables.			0.0	0.0	10.1	11.0			

Table 8-5. Paid vacation provisions for full-time workers in Seattle-Everett, WA, December 1985

		Production and	related workers		Office workers				
ten	All industries	Manu- facturing	Nonmenu- fecturing	Transportation and utilities	All industries	Manu- tecturing	Normanu- lacturing	Transportation and utilities	
All full-time workers	100	100	100	100	100	100	100	100	
(in percent)	100	100							
setablishments not providing								l .	
aid vacations	1		3		(**)		(7)		
setablishments providing	99	100	97	100		100		100	
Length-of-time payment	95	96	94	93	*			100	
Percentage payment	7	-	3	,	(°)	(*)	-	-	
vacation pay provisions for*:									
6 months of service:									
Under 1 week		2		10	2 34	(7	4	12	
1 1000	13	13	13	16	12	"	14	1 2	
Over 1 and under 2 weeks	(**)		1	";	ï	:	i		
Over 3 and under 4 weeks	(4)	1							
1 year of service:			-	2	run.		19	1 19	
Under 1 week	46	25	(m)	30	10		17	7	
Over 1 and under 2 weeks	**	-	<u>"</u>	7	(2)		77		
2 weeks	43	67	24	34	2	(T)		- 4	
Over 2 and under 3 weeks	3		5	1 10	•	•	11	42	
3 weeks	1	2	1	, ,	(*)	-	!	1 !	
Over 3 and under 4 weeks	(**)		,	,	'		,		
2 years of service:			l .		٠,	,	١.	١.	
1	•	13	;	1 2				(7	
Over 1 and under 2 weeks	.5	7	81					47	
2 weeks	80 3			I 16	1 7	-	12		
Over 2 and under 3 weeks	ž	1 5	1 1	1 3	i	2	(*)	,	
Over 3 and under 4 weeks	(19)		i i	3	1		1		
4	(**)		,		•				
3 years of service:		1	1 .				_	١.	
1	(**)		1	i .	1 2	:		(7	
Over 1 and under 2 weeks	(**)	97	(C)	74	833	97	833	47	
2 weeks	91	. ".	I 7	1 10	1 7	1	13	-	
Over 2 and under 3 weeks	i	1 2	l ;	1 3		2	•	'	
Over 3 and under 4 weeks	(*)		i i	1 5	1		1		
4 9984	٠,	2	١ ،		(*)	~			
4 years of service									
1	(**)		1		33		(2	-	
Over 1 and under 2 weeks	(**) 87		(")	2			73	2	
2 9000		01	60	25 10	• • • • • • • • • • • • • • • • • • • •		13	5	
Over 2 and under 3 weeks	7		10			1 1	100	1 %	
3	2	1 1	1 1		1 1	l i	(7)		
	(")		1 1		l i		· 'i	5	
Over 4 and under 5 weeks	(-7					1	1	1	

Table 8-5. Paid vacation provisions for full-time workers in Seattle-Everett, WA, December 1985 —Continued

Nem					Office workers					
	industries	Manu- facturing	Nonmanu- facturing	Transportation and utilities	All	Manu	Nonmenu-	Transportation		
years of service:					- TOURTHS	facturing	facturing	and utilities		
Over 1 and under 2 weeks	(*)	-	,		(*)		I	1		
2 weeks	(*9) 41		(**)	2	000	-	(**)			
Over 2 and under 3 weeks		36	45	37	(°) 20	21	20	(*9) 24 46		
3 weeks	25 26	46	•	25	32	62	20	24		
Over 3 and under 4 weeks		15	38	26	45	16	19	46		
4 weeks	!	-	,	4	(")	7.0	57	22		
Over 4 and under 5 weeks	65	3	5	3	1 1	2	(**)	(**)		
years of service:					1 ' 1	-	'	5		
Over 1 and under 2 weeks	(**)	- 1	1				1	1		
2 weeks	18	-	(**)	2	(*9	•	(*7	-		
Over 2 and under 3 weeks	18	12	24		(**)	:	(**)	(")		
3 weeks	25	51	-	,	2	4) `ś		
Over 3 and under 4 weeks	48	34	59	54	27 58	67				
weeks	3		5	23	50 6	26	71	48		
Over 4 and under 5 weeks	(**)	3	5	3	2	ž		42		
years of service:	.,			, ,	,	-	i	6		
***	(**)				1		1			
meets.	3	2	1	-	(**)	-	(**)			
Over 2 and under 3 weeks	4	: 1	2	-	(*9	(°9)	1 7			
PROFILE	73	62	.3	•	(**)	(T)				
over 3 and under 4 weeks	2	**	65	40	77	94	(") 70	(**)		
weeks	14	12		19	•		13	30		
over 4 and under 5 weeks	7	12	15	26	12	5	1 15 1	42		
	(19)	- 1	!!!	•	(**)		(*)	12		
over 5 and under 6 weeks	`ź	: 1	3	3	(2)	-	, ,	(") 30 42 12 (") 7		
years of service:					.,		(")			
week		1								
weeks	(**)	-	,		(*9					
ver 2 and under 3 weeks	2	- 1	3	-	(10)		(")			
weeks		•	3		(**) (**) 72		(")			
ver 3 and under 4 weeks		79	48	34	79	90 3	(")	(**)		
weeks.		•	4	19	10	•	64	36		
ver 4 and under 5 weeks	24	13	33	32	17	7	13	42		
etaks.	.1	-	,	7 1	(")	, ,	21	14		
ver 5 and under 6 weeks	(**)	:	1	i	,	:	(*9	(**) 36 42 14 (**) 7		
ears of service:					(**)	-	(**)			
week	(*9				1	- 1	1			
***************************************	'ź	:	1 1		(**)		(**)			
ver 2 and under 3 weeks	2		3		(*)		6	•		
****	31	30		7			(7	•		
ver 3 and under 4 weeks	20	49	31	12	16		16			
Jedis	36	24	.1	2	24	18	"	13		
ver 4 and under 5 weeks	3	24	4	50	51	22		(**)		
			5	23	,		10	37		
rer 5 and under 6 weeks	2	3	2	4	i	(*9	10	42		
red).	(*)		3		(**)	.,	1 1	2		
	.,		'	,	' i	-	;	13 (**) 37 42 2 (**) 5		

Table B-5. Paid vacation provisions for full-time workers in Seattle-Everett, WA, December 1985 -- Continued

nem -		Production and	related workers		Office workers				
No.	All industries	Menu- lecturing	Nonmenu- facturing	Transportation and utilities	All industries	Manu- facturing	Nonmanu- facturing	Transportation and culties	
s of service:									
	(**)	-	1		(*9		(**)	-	
6 1	2	-	3		(")		(*)		
2 and under 3 weeks	2		3	7					
	21	10	24	,	14	13	14		
3 and under 4 weeks	20 34	43		=	(*7)	(")	.:		
4 and under 5 weeks		26	41	28 23	",		65	31	
	14	11	5 17	27	l 6		10	42	
5 and under 6 weeks	7		l "		l				
**************************************	;	2	(1)	1 ;	(2)			("2	
6 and under 7 weeks	(**)	:	1 17	6	(7)	:	(")	6	
s of service:									
*	(**)	-	1 1		(")		(*9		
	2				(**)		(**)	-	
2 and under 3 weeks	2	.:	,	! !				-	
**	21	18	24	, ,	13	13	13	•	
3 and under 4 weeks				1 .: 1	(**) 53	(*9 79			
	30	22	× ×	11	50		49	18	
4 and under 5 weeks	10	30		4 .4			.!		
	15	12	17	34	24	,	32	26	
5 and under 6 weeks	: 1		1 1	21			10	42	
7 and under 8 weeks	(")	:	;	°i	;	(7)	;		
s of service:									
1	(**)	-	1		(**)		(*)		
M	2	-	, ,		(**)		(**)		
2 and under 3 weeks	2	-	,	, ,					
N	21	18	24	1 1	13	13	13	•	
3 and under 4 weeks					(*)	(*)			
•	30	22 30 10	36	" "	53	70	49	18	
4 and under 5 months	! !	30	2		.1		.1		
	'*	10	17	34	22		29	*	
end under () week)	: 1	:		19				42	
to one of which and a second	•	,	(")	!!		, ,			
		-		21				-	
1 and under 1 weeks	(*)	:	, ;	%	e,	:	;		
m vecation available:									
***************************************	(°)		1		(19)		(*)		
	2				33		33		
2 and prints ? made)			,	,					
Management management of the contraction of the con	21	18	24	1 1	13	13	13		
3 and under 4 weeks					(")	(*)			
	30	22	*	" "	60	79	49	10	
eri vdr (mala	19	30	2			: 1	.1		
	14	10	17		22	•	29	*	
	: 1	:				: 1	•	42	
		,	(7	1 .! .!	!		!		
		•			(**)		! !		
	(7	•	'		1 1		1 1	•	
	14 4 3 2 (*)	22 30 10 - - -	17 7 (*)	34 10 1 21 3		(7)			

Table B-5. Health, insurance, and retirement plans offered to full-time workers in Seattle-Everett, WA, December 1985

***		Production and	related workers			Office workers					
-	All	Many	Nonmanu	Transportation	W	1					
	ndusines	facturing	fecturing	and utilities	industries	Manu-	Nonmanu-	Transportation			
All full-time workers						- mony	facturing	and utilities			
(in percent)	100	100	100								
establishments offering at			1	100	100	100	100	100			
			1				1	100			
shown below:	1						1	1			
	98	100	97	100			1	1			
As reverse			-	100	99	100		100			
	94	96	80								
Noncontributory plans		98	62	97	200	99	-				
Accidental death and		-			80	99	85				
damentement insurance							-				
Noncontributory plans	83	97	72	87			1	1			
-co-country para	78	97	63	76	84	98	77				
Schness and accident insurance			_		67	20	53	76			
or sick leave or both											
Sickness and accident	**	98	60	90			1				
revence.				~		99					
Noncontribution nines	- 66	e 5	50	51	33		-	-			
Sick leave (full pay and no	63	83	46	51	20	13	42	22			
waiting period)	45					11	35	22			
Sick leave (partial pay or	49	60	32	49	••						
wating period)	14					93	82	52			
		2	25	23							
Ong-ferm disability		1			-		12	42			
PROFILE STATE OF THE STATE OF T	23				1						
Noncontributory plans	22	23	22	44	53	22					
		22	21	41	45	19		75			
deplication insurance					-		55	66			
Noncontributory plans		100		100		100					
	_		76	91	74	92	67	100			
rgcal revenue							67	87			
Noncontributory plans	=	100		100	60	100					
	_	97	76	91	74	92		100			
edical meurance						••	67	87			
Noncontributory plans	=	100	**	100		100					
	-	97	76	91	74		80	100			
nor medical insurance	-					92	67	87			
Noncontributory plans	2	100	96	100	-						
		97	76	91	74	100		100			
ris reverce				-	-	92	6 7	87			
Noncontributory piene	90	97	90	97							
	84	92	78		75	100		97			
aith memienence organization				-	79	95	66	85			
Noncontributory plans	52	72	37	64	-						
	33	58	14	41	47	87	76	75			
frement plane"					47		30	54			
Noncontributory plans	63	87		91				-			
and a complete	63	85		93		91	84	83			
Penson				~	•	91	8 1	80			
Noncommittatory plans	62	87	79	80	1			-			
- Western Day	•1	85	78	80	65	81	83	83			
				~	83	91	80				
								•			
Noncorrebutory plans	4			-:		1	,				
000				,		1	,				
	(*)				1						
Noncombutory plans	(2				(**)		(70				
footnotes at end of tables.					(19)		(7)				

Table B-7. Health plan participation by full-time workers in Seattle-Everett, WA, December 1985

		Production and	related workers			Office w	rorkers	
Item	All industries	Manu- facturing	Nonmanu- facturing	Transportation and utilities	All industries	Manu- facturing	Nonmanu- facturing	Transportation and utilities
All full-time workers								
(in percent)	100	100	100	100	100	100	100	100
Participating in:								
Hospitalization insurance	67	89	86	89	84	85	83	86
Noncontributory plans	78	87	71	82	64	78	58	78
Surgical insurance	87	89	86	89	84	85	83	86
Noncontributory plans	78	67	71	82	64	78	58	78
Medical insurance	87	89	96	89	84	85	83	86
Noncontributory plans	78	89 87	71	82	64	78	58	78
Major medical insurance	87	89	86	89	84	85	83	86
Noncontributory plans	78	89 87	71	82	64	78	58	78
Dental insurance	90	96	84	90	87	89	86	88
Noncontributory plans	63	98 94	74	84	69	86	62	80
Health maintenance organization	8	11	5	9	14	14	14	11
Noncontributory plans	5	10	2	6	8	12	7	

Table B-8. Other selected benefits for full-time workers in Seattle-Everett, WA, December 1985

		Production and	related workers			Office	workers	
item	All industries	Manu- facturing	Nonmanu- facturing	Transportation and utilities	All industries	Manu- facturing	Nonmanu- tacturing	Transportation and utilities
All full-time workers					***		100	100
(in percent)	100	100	100	100	100	100	100	100
n establishments providing:								
Severance pay	18	12	22	40	41	19	50	35
Supplemental unemployment								
benefits	2	(**)	3		2	5	1	-
Cost-of-living adjustments	8	12	5	12	3	4	2	
Cost-of-living adjustments Based on BLS Consumer Price				12	3		2	
Other basis than BLS Consumer		12	5	12	,	•		
Price Index		-	-	-	-	-	-	-
Paid leave								
July duty	85	95	77	91	95	96	95	99
Funeral	83	90	78	86	89	95	87	92
Millary	36	52	23	46	62	66	60	69
Personal leave*	1	-	2		6	(12)		5
3 days	(10)		(12)	-	5		6	1 .
4 days	1 00	•	2 (**)		1		1	5
Variable or unspecified*	(12)	•	(-7		,			1
Average amount of paid personal leave in establishments								
providing uniform and specified benefits (in days)	4.0		4.0		3.2	5.0	3.2	1.0

Footnotes

Some of these standard footnotes may not apply to this bulletin.

- ¹ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.
- ³ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Cost-of-living allowances and incentive payments, however, are included.
- ³ The mean is computed for each job by totaling the earnings of all workers and dividing by the number of workers. The median designates position—one-half of the workers receive the same as or more and one-half receive the same as or less than the rate shown. The middle range is defined by two rates of pay; one-fourth of the workers earn the same as or less than the lower of these rates and one-fourth earn the same as or more than the higher rate.
- Earnings data relate only to workers whose sex identification was provided by the establishment.
- 5 Estimates for periods ending prior to 1976 relate to men only for skilled maintenance and unskilled plant workers. All other estimates relate to men and women.
- Data do not meet publication criteria or data not available.
- * crmally established minimum regular straight-time hiring salaries that are paid for standard workweeks. Data are presented for all standard workweeks combined, and for the most common standard workweeks reported.
- Excludes workers in subclerical jobs such as messenger.
- * Work schedules collected only for establishments reporting a formal minimum.
- Includes all production and related workers in establishments currently operating late shifts, and establishments whose formal provisions cover late shifts, even though the establishments

were not currently operating late shifts.

- " Less than 0.05 percent.
- 13 Less than 0.5 percent.
- ¹³ Full and half days are combined. For example, the proportion of workers receiving 10 or more days includes those receiving at least 10 full days, or 9 full days and 2 half days, or 8 full days and 4 half days, and so on.
- ¹⁴ Payments other than "length of time" are converted to an equivalent time basis; for example, 2 percent of annual earnings was considered as 1 week's pay. Periods of service are chosen arbitrarily and do not necessarily reflect individual provisions for progression; for example, changes in proportions at 20 years include changes between 15 and 20 years. Estimates are cumulative. Thus, the proportion eligible for at least 3 weeks' pay for 20 years includes those eligible for at least 3 weeks' pay after fewer years of service.
- 35 Estimates listed after type of benefit are for all plans for which at least a part of the cost is borne by the employer. "Noncontributory plans" include only those financed entirely by the employer. Excluded are legally required plans, such as workers' disability compensation, social security, and railroad retirement.
- ³⁸ Establishments providing more than one type of retirement plan (e.g., an annuity and a lump sum payment) may cause the sums of the separate plans to be greater than the total for all retirement plans.
- "Other" retirement plans provide for a fixed number of payments (more than one) after which payments are discontinued.
- Plans intended for use as paid holidays, vacations, or sick leave are not reported as paid personal leave, but are reported as holidays, vacations, or sick leave in accordance with the intent of the provision.
- Variable plans include those that provide difforing amounts of leave based on length of service; unspecified plans are formal plans with no specified limit.

Appendix A. Scope and Method of Survey

In each of the 70 areas¹ currently surveyed, the Bureau obtains wages and related benefits data from representative establishments within six broad industry divisions: Manufacturing; transportation, communication, and other public utilities; wholesale trade; retail trade; finance, insurance, and real estate; and services. Government operations and the construction and extractive industries are excluded. Small establishments—generally those with fewer than 50 employees—are excluded because they have few incumbents in the occupations studied. Appendix table 1 shows the number of establishments and workers estimated to be within the scope of this survey, as well as the number actually studied.

Bureau field representatives obtain data by personal visits at 3-year intervals. In each of the two intervening years, only information on employment and occupational earnings is collected by a combination of personal visit, mail questionnaire, and telephone interview from establishments participating in the previous survey.

A sample of the establishments in the scope of the survey is selected for study prior to each personal visit survey. This sample, minus establishments which go out of business or are no longer within the industrial scope of the survey, is retained for the following two annual surveys. In most cases, establishments new to the area are not considered in the scope of the survey until the selection of a sample for a personal visit survey.

The sampling procedures involve detailed stratification of all establishments within the scope of an individual area survey by industry and number of employees. From this stratified universe a probability sample is selected, with each establishment having a predetermined chance of selection. To obtain optimum accuracy at minimum cost, a greater proportion of large than small establishments is selected. When data are combined, each establishment is weighted according to its probability of selection so that unbiased estimates are generated. For example, if one out of four establishments is selected, it is given a weight of 4 to represent itself plus three others. An alternate of the same original probability is chosen in the same industry-size classification if data are not available from the original sample member. If no suitable substitute is available, additional weight is assigned to a sample member that is similar to the missing unit.

Occupations and earnings

Occupations selected for study are common to a variety of manufacturing and nonmanufacturing industries, and are of the following types: (1) Office clerical; (2) professional and technical; (3) maintenance, toolroom, and powerplant; and (4) material

movement and custodial. Occupational classification is based on a uniform set of job descriptions designed to take account of interestablishment variation in duties within the same job. Occupations selected for study are listed and described in appendix B, along with corresponding occupational codes and titles from the 1980 edition of the Standard Occupational Classification Manual.

Unless otherwise indicated, the earnings data following the job titles are for all industries combined. Earnings data for some of the occupations listed and described, or for some industry divisions within the scope of the survey, are not presented in the Aseries tables because either (1) data were insufficient to provide meaningful statistical results, or (2) there is possibility of disclosure of individual establishment data. Separate men's and women's earnings data are not presented when the number of workers not identified by sex is 20 percent or more of the men or women identified in an occupation. Earnings data not shown separately for industry divisions are included in data for all industries combined. Likewise, for occupations with more than one level, data are included in the overall classification when a subclassification is not shown or information to subclassify is not available.

Occupational employment and earnings data are shown for full-time workers, i.e., those hired to work a regular weekly schedule. Earnings data exclude premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases - but not bonuses-under cost-of-living allowance clauses, and incentive payments, however, are included. Weekly hours for office clerical and professional and technical occupations refer to the standard workweek (rounded to the nearest half hour) for which employees receive regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates). Average weekly earnings for these occupations are rounded to the nearest half dollar. Most A-series tables provide distributions of workers by earnings; changes in the size of earnings intervals are indicated by heavy vertical lines.

These surveys measure the level of occupational earnings in an area at a particular time. Changes in an occupational average over time reflect, in addition to earnings changes, factors such as changes in proportions of workers employed by high- or low-wage firms, or high-wage workers advancing to better jobs and being replaced by new workers at lower rates. Such shifts in employment could decrease an occupational

average even though most establishments in an area increase wages during the year. Changes in earnings of occupational groups, shown in table A-7, are better indicators of wage trends than are earnings changes for individual jobs within the groups.

Average earnings reflect composite, areawide estimates. Industries and establishments differ in pay level and job staffing, and thus contribute differently to the estimates for each job. Pay averages may fail to reflect accurately the wage differential among jobs in individual establishments.

Average pay levels for men and women in selected occupations should not be assumed to reflect differences in pay of the sexes within individual establishments. Factors which may contribute to differences include progression within established rate ranges (only the rates paid incumbents are collected) and performance of specific duties within the general survey job descriptions. Job descriptions used to classify employees in these surveys usually are more generalized than those used in individual establishments and allow for minor differences among establishments in specific duties performed.

Occupational employment estimates represent the total in all establishments within the scope of the study and not the number actually surveyed. Because occupational structures among establishments differ, estimates of occupational employment obtained from the sample of establishments studied serve only to indicate the relative importance of the jobs studied. These differences in occupational structure do not affect materially the accuracy of the earnings data.

Wage trends for selected occupational groups

Indexes in table A-7 measure wages at a given time, expressed as a percent of wages during the base period. Subtracting 100 from the index yields the percent change in wages from the base period to the date of the index. The percent increases in table A-7 relate to wage changes between the indicated dates. Annual rates of increase, where shown, reflect the amount of increase for 12 months when the time span between surveys was other than 12 months. These computations are based on the assumption that wages increased at a constant rate between surveys.

The indexes and percent increases are based on changes in average hourly earnings of men and women in establishments reporting the trend jobs in both the current and previous year (matched establishments). The data are adjusted to remove the effect on average earnings of employment shifts among establishments and turnover of establishments included in survey samples. The percent increases, however, are still affected by factors other than wage increases. Turnover may affect an establishment average for an occupation when workers are paid under plans providing a range of wage rates for individual jobs. In periods of increased hiring, for example, new employees may enter at the bottom of the range, depressing the average without a change in wage rates.

Occupations used to compute wage trends are:

Office clerical

Secretaries
Stenographers I and II
Typists I and II
File clerks I, II, and III
Messengers

Switchboard operators
Order clerks I and II
Accounting clerks I, II, III, and IV
Payroll clerks
Key entry operators I and II

Electronic data processing

Computer systems analysts I, II, and III

Computer programmers I, II, and III Computer operators I, II, and III

Industrial nurses

Registered industrial nurses

Skilled maintenance

Carpenters Electricians Painters Machinists Mechanics (machinery)
Pipefitters
Motor vehicle mechanics
Tool and die makers

Unskilled plant

Janitors, porters, and cleaners

Material handling laborers

Percent changes for individual areas in the program are computed as follows:

- Average earnings are computed for each occupation for the 2 years being compared. The averages are derived from earnings in those establishments which are in the survey both years; it is assumed that employment remains unchanged.
- Each occupation is assigned a weight based on its proportionate employment in the occupational group.
- 3. These weights are used to compute group averages. Each occupation's average earnings (computed in step 1) are multiplied by its weight. The products are totaled to obtain a group average.
- 4. The ratio of group averages for 2 consecutive years is computed by dividing the average for the current year by the average for the earlier year. The result—expressed as a percent—less 100 is the percent change.

The index is computed by adding 100 to the most recent percent increase, multiplying the total by the previous year's index number, and dividing the product by 100 to obtain the current index value.

Pay relationships in establishments

Tables A-8 through A-11 compare average pay of occupations in individual establishments. These comparisons, expressed as pay relatives (pay for one of the occupations equals 100), yield different results than comparisons of overall survey averages, such as those shown in tables A-1 through A-6. The latter reflect differences in contributions to the survey averages by establishments with disparate pay levels; the pay relative comparisons are not affected by such differences. The following procedures are used to compute relatives in tables A-8 through A-11:

- Establishments employing workers in both of the paired occupations were identified.
- Pay levels (averages) for the two occupations were weighted by the combined employment of both jobs to reflect each establishment's contribution to the totals used in this comparison.
- 3. The weighted pay levels of the two jobs were summed separately; each total was divided by the other and the quotients multiplied by 100 to produce the two pay relatives shown for each job pairing.

Establishment practices and employee benefits

The incidence of selected establishment practices and employee penefits is studied for full-time production and related workers and office workers. Production and related workers (referred to hereafter as production workers) include working supervisors and all nonsupervisory workers (including group leaders and trainees) engaged in fabricating, processing, assembling, inspection, receiving, storage, handling, packing, warehousing, shipping, maintenance, repair, janitorial and guard services, auxiliary production for plant's own use (e.g., powerplant), and recordkeeping and other services closely associated with the above production operations. (Cafeteria and route workers are excluded in manufacturing industries but included in nonmanufacturing industries.) In finance and insurance, no workers are considered to be production workers. Office workers include working supervisors and all nonsupervisory workers (including lead workers and trainees) performing clerical or related office functions in such departments as accounting, advertising, purchasing, collection, credit, finance, legal, payroll, personnel, sales, industrial relations, public relations, executive, drafting or transportation. Administrative, executive, professional, and part-time employees as well as construction workers utilized as a separate work force are excluded from both the production and office worker categories.

Minimum entrance salaries (table B-1). Minimum entrance salaries for office workers relate only to the establishments visited. Because of the optimum sampling techniques used and the probability that large establishments are more likely than small establishments to have formal entrance rates above the subclerical level, the table is more representative of policies in medium and large establishments.

Shift differentials-manufacturing (table B-2). Data were collected on policies of manufacturing establishments regarding pay differentials for production workers on late shifts. Establishments considered as having policies are those which (1) have provisions in writing covering the operation of late shifts, or (2) have operated late shifts at any time during the 12 months preceding a survey. When establishments have several differentials which vary by job, the differential applying to the majority of the production workers is recorded. When establishments have differentials which apply only to certain hours of work, the differential applying to the most common schedule is recorded.

For purposes of this study, a late shift is either a second (evening) shift which ends at or near midnight or a third (night) shift which starts at or near midnight.

Differentials for second and third shifts are summarized separately for (1) establishment policies (an establishment's differentials are weighted by all production workers in

the establishment at the time of the survey) and (2) effective practices (an establishment's differentials are weighted by production workers employed on the specified shift at the time of the survey).

Scheduled weekly hours; paid holidays; paid vacations; health, insurance, and retirement plans; and other selected benefits. Provisions which apply to a majority of the production or office workers in an establishment are considered to apply to all production or office workers in the establishment; a practice or provision is considered nonexistent when it applies to less than a majority. Holidays, vacations, health and insurance plans, and "other selected benefits" (table B-8) are considered applicable to employees currently eligible for the benefits. Retirement plans are considered applicable to employees currently eligible for participation and also to those who will eventually become eligible.

Scheduled weekly hours and days (table B-3). Scheduled weekly hours and days refer to the number of hours and days per week which full-time first (day) shift workers are expected to work, whether paid for at straight-time or overtime rates.

Paid holidays (table B-4). Holidays are included if workers who are not required to work are paid for the time off and those required to work receive premium pay or compensatory time off. They are included only if they are granted annually on a formal basis (provided for in written form or established by custom). Holidays are included even though in a particular year they fall on a nonworkday and employees are not granted another day off. Paid personal holiday plans, typically found in the automobile and related industries, are included as paid holidays.

Data are tabulated to show the percent of workers who (1) are granted specific numbers e^- whole and half holidays and (2) are granted specified amounts of total holiday time (whole and half holidays are aggregated).

Paid vacations (table B-5). Establishments report their method of calculating vacation pay (time basis, percent of annual earnings, flat-sum payment, etc.) and the amount of vacation pay granted. Only basic formal plans are reported. Vacation bonuses, vacation-savings plans, and "extended" or "sabbatical" benefits beyond basic plans are excluded.

For tabulating vacation pay granted, all provisions are expressed on a time basis. Vacation pay calculated on other than a time basis is converted to its equivalent time period. Two percent of annual earnings, for example, is tabulated as 1 week's vacation pay.

Also, provisions after each specified length of service are related to all production or office workers in an establishment regardless of length of service. Vacation plans commonly provide for a larger amount of vacation pay as service lengthens. Counts of production or office workers by length of service were not obtained. The tabulations of vacation pay granted present, therefore, statistical measures of these provisions rather than proportions of workers actually receiving specific benefits.

Health, insurance, and retirement plans (table B-6). Health, insurance, and retirement plans include plans for which the employer pays either all or part of the cost. The benefits may be underwritten by an insurance company, paid directly by an employer or union, or provided by a health maintenance organization. Provisions for health maintenance organizations (HMO's) are treated separately from insurance provisions.

Workers provided the option of an insurance plan or an HMO are reported under both types of plans. A plan is included even though a majority of the employees in an establishment do not choose to participate in it because they are required to bear part of its cost (provided the choice to participate is available to a majority). Legally required plans such as social security, railroad retirement, workers' disability compensation, and temporary disability insurance² are excluded.

Life insurance includes formal plans providing indemnity (usually through an insurance policy) in case of death of the covered worker.

Accidental death and dismemberment insurance is limited to plans which provide benefit payments in case of death or loss of limb or sight as a direct result of an accident.

Sickness and accident insurance includes only those plans which provide that predetermined cash payments be made directly to employees who lose time from work because of illness or injury, e.g., \$50 a week for up to 26 weeks of disability.

Sick leave plans a.e limited to formal plans which provide for continuing an employee's pay during absence from work because of illness. Data collected distinguish between (1) plans which provide full pay with no waiting period, and (2) plans which either provide partial pay or require a waiting period.

Long-term disability insurance plans provide payments to totally disabled employees upon the expiration of their paid sick leave and/or sickness and accident insurance, or after a predetermined period of disability (typically 6 months). Payments are made until the end of the disability, a maximum age, or eligibility for retirement benefits. Full or partial payments are almost always reduced by social security, workers' disability compensation, and private pension benefits payable to the disabled employee.

Hospitalization, surgical, and medical insurance plans recorted in these surveys provide full or partial payment for basic services rendered. Hospitalization insurance covers hospital room and board and may cover other hospital expenses. Surgical insurance covers surgeons' fees. Medical insurance covers doctors' fees for home, office, or hospital calls. Plans restricted to post-operative medical care or a doctor's care for minor ailments at a worker's place of employment are not considered to be medical insurance.

Major medical insurance coverage applies to services which go beyond the basic services covered under hospitalization, surgical, and medical insurance. Major medical insurance typically (1) requires that a "deductible" (e.g., \$100) be met before benefits begin, (2) has a coinsurance feature that requires the insured to pay a portion (e.g., 20 percent) of certain expenses, and (3) has a specified dollar maximum of benefits (e.g., \$10,000 a year).

Dental insurance plans provide normal dental service benefits, usually for fillings, extractions, and X-rays. Plans which provide benefits only for oral surgery or repairing accident damage are not reported.

An HMO provides comprehensive health care services to a specified group for fixed periodic payments rather than indemnification or reimbursement for medical, surgical, and hospital expenses.

Retirement pension plans provide for regular payments to the retiree for life. Included are deferred profit-sharing plans which provide the option of purchasing a lifetime annuity. In this area, information on lump sum and "other" retirement plans was collected for the first time. Lump sum plans are defined as those providing for a single payment at retirement; "other" plans include those providing for a fixed number of payments (more than one) after which payments are discontinued.

Health plan participation (table B-7). Estimates are presented on the percent of production and office workers participating in selected health insurance and HMO plans. When an establishment was unable to supply the number of plan participants, approximations (imputations) were made, where possible, by using information from other establishments offering a similar plan. Imputations were never made for more than one-third of the production or clerical workers in an industry group (all industries, manufacturing, nonmanufacturing, and transportation and utilities); when imputations were made, they were usually for considerably less than one-third of the workers. Participation rates were estimated and published if participant numbers (including imputations) were available for 90 percent or more of the production or office workers in an industry group; consequently, a published estimate may not relate to a group total.

Other selected benefic (table B-8). Information on the incidence of severance pay, supplemental unemployment benefits, cost-of-living adjustments, jury-duty leave, funeral leave, military leave, and personal leave was collected for the first time in this area.

Severance pay plans provide one or a limited number of payments to employees permanently separated through no fault of their own for such reasons as technological change or closing or scaling down of a plant or department. Excluded are retirement, profit-sharing, or savings plans, or plans limited to workers separated without prior notice.

Supplemental unemployment benefits (SUB) relate to formal plans designed to supplement benefits paid under State unemployment insurance systems.

Cost-of-living adjustments relate to formal plans by which wage rates are adjusted periodically in keeping with changes in the BLS Consumer Price Index or some other measure.

Paid funeral and jury-duty leave* data relate to formal plans that provide at least partial payment for time lost as a result of attending funerals of specified family members, or serving as a juror.

Military leave relates to formal plans providing excused absence from work with full or partial pay while on annual training duty. Plans that provide paid leave only for temporary emergency duty are excluded.

Paid personal leave plans are designed to allow workers to be absent from work for a variety of personal reasons. Plans intended for use as (or extension of) paid holidays, vacations, or sick leave are not reported as paid personal leave, but are reported as holidays, vacations, or sick leave in accordance with the intent of the provision.

¹ The Bureau also conducts more limited area studies in approximately 96 areas at the request of the Employment Standards Administration of the U.S. Department of Labor.

^a Temporary disability insurance which provides benefits to covered workers disabled by injury or illness which is not work-connected is mandatory under State laws in California, New Jersey, New York, and Rhode Island. Establishment plans which meet only the legal requirements are excluded from these data, but those under which (1) employers contribute more than is legally required or (2) benefits exceed those specified in the State law are included. In Rhode Island, benefits are paid out of a State fund to which only employees contribute. In each of the other three States, benefits are paid either from a State fund or through a private plan.

State fund financing: In California, only employees contribute to the State fund; in New Jersey, employees and employers contribute; in New York, employees contribute up to a specified maximum and employers pay the difference between the employees' share and the total contribute up to a specified maximum and employers pay the difference between the employees' share and the total contribute up to a specified maximum and employers pay the difference between the employees' share and the total contribute.

Private plan financing: In California and New Jersey, employees cannot be required to contribute more than they would if they were covered by the State fund; in New York, employees can agree to contribute more if the State rules that the additional contribution is commensurate with the benefit provided.

Federal legislation (Railroad Unemployment Insurance Act) provides temporary disability insurance benefits to railroad workers for illness or injury, whether work-connected or not. The legislation requires that employers bear the entire cost of the insurance.

³ An establishment is considered as having a formal plan if it specifies at least the minimum number of days of sick leave available to each employee. Such a plan need not be written, but informal sick leave allowances determined on an individual basis are excluded.

4 When paid jury-duty leave is required by law, as it is in Alabama, Nebraska, Tennessee, and parts of Massachusetts, plans are included only if the employer provides the employees with benefits exceeding legal requirements.

Appendix table 1. Establishments and workers within scope of survey and number studied in Seattle-Everett, WA,1 December 1985

Industry division ^a	Minimum employment in establish- ments in scope of survey	Number of establishments		Workers in establishments				
		Within scope of survey ^a	Studied	Within scope of survey				
				Total		Full-time	Full-time	Studied
				Number	Percent	production and related workers	office workers	
All divisions	-	1,404	195	349,415	100	133,099	63,613	180,850
Manufacturing	50	347	40	122,399	35 65	59,196	18,997	80,496
Vonmanufacturing. Transportation, communication, and	-	1,057	145	227,016	85	73,903	44,616	100,154
other public utilities*	50	103	33	42,483	12	16,173	8,811	30,883
Wholesale trade	50	103 179	33 17	19,019	5	(2)	(2)	2,607
Retail trade	50	347	31	71,696	21	1 69		20,000
Finance, insurance, and real estate	50	165	23	42,272	12	(9	10	19,804
Services'	50	263	41	51,546	15		(1)	17,992

¹ The Seattle-Everett, WA Standard Metropolitan Statistical Area, as defined by the Office of Management and Budget through February 1974, consists of King and Snohomish Counties. The "workers within scope of survey" estimates provide a reasonably accurate description of the size and composition of the labor force included in the survey. Estimates are not intended, however, for comparison with other statistical series to measure employment trends or levels since (1) planning of wage surveys requires establishment data compiled considerably in advance of the payroll period studied, and (2) small establishments are excluded from the scope of the survey.

² The 1972 edition of the Standard Industrial Classification Manual was used to classify establishments by industry division. All government operations are excluded from the scope of the survey.

Includes all establishments with total employment at or above the minimum limitation. All outlets (within the area) of nonmanufacturing companies are considered as one establishment when located within the same industry division. Includes executive, professional, part-time, seasonal, and other workers excluded from the separate production and office categories.

 Abbreviated to "transportation and utilities" in the A- and B-series tables. Taxicabs and services incidental to water transportation are excluded. The local transit system and electric utilities are municipally operated and excluded by definition from the ecopy of the survey.

Separate data for this division are not presented in the A- and B-series tables, but the division is represented in the "all industries" and "nonmanufacturing" estimates.

* Hotels and motels; laundries and other personal services; business services; automobile rapair, rental, and parking; motion pictures; nonprofit membership organizations (excluding religious and charitable organizations); and engineering and erchitectural services.

Appendix table 2. Percent of workers covered by labor-management agreements. Seattle-Everett, WA. December 1985

,	Production and related workers	Office workers
Industry division		
All industries	70	12
Manufacturing	70	3
Nonmanufacturing Transportation and	69	16
utilities	94	70

NOTE: An establishment is considered to have a contract covering all production or office workers if a majority of such workers is covered by a labor-management agreement. Therefore, all other production or office workers are employed in establishments that either do not have labor-management contracts in effect, or have contracts that apply to fewer than half of their production or office workers. Estimates are not necessarily representative of the extent to which all workers in the area may be covered by the provisions of labor-management agreements, because small establishments are excluded and the industrial scope of the survey is limited.

Appendix table 3. Industrial composition in manufacturing, Seattle-Everett, WA, December 1985

(Percent of all mailufacturing workers)

Transportation equipment	58
Aircraft and parts	50
Ship and boat building and repairing	6
Food and kindred products	6
Lumber and wood products	6
Electric and electronic equipment	5
Instruments and related products	5

NOTE: This information is based on estimates of total employment derived from universe materials compiled before actual survey.

Appendix B. Occupational Descriptions

The primary purpose of preparing job descriptions for the Bureau's wage surveys is to assist its field representatives in classifying into appropriate occupations workers who are employed under a variety of payroll titles and different work arrangements from establishment to establishment and from area to area. This permits grouping of occupational wage rates representing comparable job content. Because of this emphasis on comparability of occupational content, the Bureau's job descriptions may differ significantly from those in use in individual establishments or those prepared for other purposes. In applying these job descriptions, the Bureau's field representatives are instructed to exclude working supervisors; apprentices; and part-time, temporary, and probationary workers. Handicapped workers whose earnings are reduced because of their handicap are also excluded. Learners, beginners, and trainees, unless specifically included in the job description, are excluded.

New or revised descriptions or titles are being introduced in this survey for word processor, motor vehicle mechanic, and material handling laborer.

The titles and 2, 3, or 4-digit codes below the job titles in this appendix are taken from the 1980 edition of the Standard Occupational Classification Manual (SOC), issued by the U.S. Department of Commerce, Office of Federal Statistical Policy and Standards.

In general, the Bureau of Labor Statistics' occupational descriptions are much more specific than those found in the SOC manual. The BLS occupation, "Registered Industrial Nurse," for example, is limited to workers providing medical assistance and other related services (e.g., health education) to persons who are ill or become ill or suffer an injury in a factory or other establishment. The SOC occupation (code 29) includes a variety of registered nurses (e.g., school nurse, head nurse, general duty nurse, private duty nurse) that are excluded from the BLS description.

Thus, in comparing the results of this survey with other sources, factors such as differences in occupational definitions and survey scope should be taken into consideration.

Office

SECRETARY

(4622: Secretary)

Provides principal secretarial support in an office, usually to one individual, and, in some cases, also to the subordinate staff of that individual. Maintains a close and highly responsive relationship to the day-to-day activities of the supervisor and staff. Works fairly independently, receiving a minimum of detailed supervision and guidance. Performs varied clerical and secretarial duties requiring a knowledge of office routine and an understanding of the organization, programs, and procedures related to the work of the office.

Exclusions. Not all positions that are titled "secretary" possess the above characteristics. Examples of positions which are excluded from the definition are as follows:

- Clerks or secretaries working under the direction of secretaries or administrative assistants as described in e;
- Stenographers not fully performing secretarial duties;
- Stenographers or secretaries assigned to two or more professional, technical, or managerial persons of equivalent rank;
- Assistants or secretaries performing any kind of technical work, e.g., personnel, accounting, or legal work;
- Administrative assistants or supervisors performing duties which are more difficult or more responsible than the secretarial work described in LR-1 through LR-4;
- Secretaries receiving additional pay primarily for maintaining confidentiality of payroll records or other sensitive information;

- g Secretaries performing routine receptionist, typing, and filing duties following detailed instructions and guidelines; these duties are less responsible than those described in LR-1 below;
- h. Trainees.

Classification by level. Secretary jobs which meet the required characteristics are matched at one of five levels according to two factors: (a) Level of the secretary's supervisor within the overall organizational structure, and (b) level of the secretary's responsibility. The table following the explanations of these factors indicates the level of the secretary for each combination of factors.

Level of Secretary's Supervisor (LS)

Secretaries should be matched at one of the three LS levels below best describing the organization of the secretary's supervisor.

LS-1

Organizational structure is not complex and internal procedures and administrative controls are simple and informal: supervisor directs staff through face-to-face meetings.

LS-2

Organizational structure is complex and is divided into subordinate groups that usually differ from each other as to subject matter, function, etc.; supervisor usually directs staff through intermediate supervisors; internal procedures and administrative controls are formal. An entire organization (e.g., division, subsidiary, or parent organization) may contain a variety of subordinate groups which meet the LS-2 definition. Therefore, it is not unusual for one LS-2 supervisor to report to another LS-2 supervisor.

The presence of subordinate supervisors does not by itself mean LS-2 applies, e.g., a clerical processing organization divided into several units, each performing very similar work, is placed in LS-1.

In smaller organizations or industries such as retail trades, with relatively few organizational levels, the supervisor may have an impact on the policies and major programs of the entire organization, and may deal with important outside contacts, as described in LS-3.

LS-3

Organizational structure is divided into two or more subordinate supervisory levels (of which at least one is a managerial level) with several subdivisions at each level. Executive's program(s) are usually interlocked on a direct and continuing basis with other major organizational segments, requiring constant attention to extensive formal coordination, clearances, and procedural controls. Executive typically has: Financial decisionmaking authority for assigned program(s); considerable impact on the entire organization's financial position or image; and responsibility for, or has staff specialists in, such areas as personnel and administration for assigned organization. Executive plays an important role in determining the policies and major programs of the entire organization, and spends considerable time dealing with outside parties actively interested in assigned program(s) and current or controversial issues.

Level of Secretary's Responsibility (LR)

This factor evaluates the nature of the work relationship between the secretary and the supervisor or staff, and the extent to which the secretary is expected to exercise initiative and judgment. Secretaries should be matched at the level best describing their level of responsibility. When a position's duties span more than one LR level, the introductory paragraph at the beginning of each LR level should be used to determine which of the levels best matches the position. (Typically, secretaries performing at the higher levels of responsibility also perform duties described at the lower levels.)

LR-1

Carries out recurring office procedures independently. Selects the guideline or reference which fits the specific case. Supervisor provides specific instructions on new assignments and checks completed work for accuracy. Performs varied duties including or comparable to the following:

- Responds to routine telephone requests which have standard answers; refers calls and visitors to appropriate staff. Controls mail and assures timely staff response; may send form letters;
- As instructed, maintains supervisor's calendar, makes appointments, and arranges for meeting rooms;
- Reviews materials prepared for supervisor's approval for typographical accuracy and proper format;
- Maintains recurring internal reports, such as: time and leave records, office equipment listings, correspondence controls, training plans, etc.;
- Requisitions supplies, printing, maintenance, or other services. Types, takes and transcribes dictation, and establishes and maintains office files.

Handles differing situations, problems, and devistions in the work of the office according to the supervisor's general instructions, priorities, duties, policies, and program goals. Supervisor may assist secretary with special assignments. Duties include or are comparable to the following:

- a. Screens telephone calls, visitors, and incoming correspondence; personally responds to requests for information concerning office procedures; determines which requests should be handled by the supervisor, appropriate staff member, or other offices. May prepare and sign routine, nontechnical correspondence in own or supervisor's name;
- Schedules tentative appointments without prior clearance. Makes arrangements for conferences and meetings and assembles established background materials, as directed. May attend meetings and record and report on the proceedings;
- Reviews outgoing materials and correspondence for internal consistency and conformance with supervisor's procedures; assures that proper clearances have been obtained, when needed;
- d. Collects information from the files or staff for routine inquiries on office program(s) or periodic reports. Refers nonroutine requests to supervisor or staff:
- e. Explains to subordinate staff supervisor's requirements concerning office procedures. Coordinates personnel and administrative forms for the office and forwards for processing.

LR-3

Uses greater judgment and initiative to determine the approach or action to take in nonroutine situations. Interprets and adapts guidelines, including unwritten policies, precedents, and practices, which are not always completely applicable to changing situations. Duties include or are comparable to the following:

- Based on a knowledge of the supervisor's views, composes correspondence on own initiative about administrative matters and general office policies for supervisor's approval;
- Anticipates and prepares materials needed by the supervisor for conferences, correspondence, appointments, meetings, telephone calls, etc;, and informs supervisor on matters to be considered;
- Reads publications, regulations, and directives and takes action or refers those that are important to the supervisor and staff;
- Prepares special or one-time reports, summaries, or replies to inquiries, selecting relevant information from a variety of sources such as reports, documents, correspondence, other offices, etc., under general direction;
- e. Advises secretaries in subordinate offices on new procedures; requests information needed from the subordinate office(s) for periodic or special conferences, reports, inquiries, etc. Shifts clerical staff to accommodate workload needs.

Handles a wide variety of situations and conflicts involving the clerical or administrative functions of the office which often cannot be brought to the attention of the executive. The executive sets the overall objectives of the work. Secretary may participate in developing the work deadlines. Duties include or are comparable to the following:

- Composes correspondence requiring some understanding of technical matters; may sign for executive when technical or policy content has been authorized;
- Notes commitments made by executive during meetings and arranges for staff implementation. On own initiative, arranges for staff member to represent organization at conferences and meetings, establishes appointment priorities, or reschedules or refuses appointments or invitations;
- c. Reads outgoing correspondence for executive's approval and alerts writers to any conflict with the file or departure from policies or executive's viewpoints; gives advice to resolve the problems;
- Summarizes the content of incoming materials, specially gathered information, or meetings to assist executive; coordinates the new information with background office sources; draws attention to important parts or conflicts;
- e. In the executive's absence, ensures that requests for action or information are relayed to the appropriate staff member; as needed, interprets request and helps implement action; makes sure that information is furnished in timely manner; decides whether executive should be notified of important or emergency matters.

Exclude secretaries performing any of the following duties:

Acts as office manager for the executive's organization, e.g., determines when new procedures are needed for changing situations and devises and implements alternatives; revises or clarifies procedures to eliminate conflict or duplication; identifies and resolves various problems that affect the orderly flow of work in transactions with parties outside the organization.

Prepares agenda for conferences; explains discussion topics to participants; drafts introductions and develops background information and prepares outlines for executive or staff member(s) to use in writing speeches.

Advises individuals outside the organization on the executive's views on major policies or current issues facing the organization; contacts or responds to contacts from high-ranking outside officials (e.g., city or State officials, members of Congress, presidents of national unions or large national or international firms, etc.) in unique situations. These officials may be relatively inaccessible, and each contact typically must be handled differently, using judgment and discretion.

Criteria For Matching Secretaries By Level

I and of Constant Commisse	Level of Secretary's Responsibility				
Level of Secretary's Supervisor	LR-1	LR-2	LR-3	LR-4	
LS-1	I	II	III	IV	
LS-2	I	Ш	IV	v	
LS-3	1	IV	v	v	

STENOGRAPHER

(4623: Stenographer)

Primary duty is to take dictation using shorthand, and to transcribe the dictation. May also type from written copy. May operate from a stenographic pool. May occasionally transcribe from voice recordings.

Excluded from this definition are:

- Trainee positions not requiring a fully qualified stenographer;
- Secretaries providing the principal secretarial support in an office and performing more responsible and discretionary tasks, as described in LR-I through LR-4 in the secretary definition above;
- c. Stenographers who take dictation involving the frequent use of a wide variety of technical or specialized vocabulary. Typically this kind of vocabulary cannot be learned in a relatively short period of time, e.g., a month or two:
- Stenographers, such as shorthand reporters, who record material verbatim at hearings, conferences, or similar proceedings.

Stenographer I

Takes and transcribes dictation, receiving specific assignments along with detailed instructions on such requirements as form and presentation. The transcribed material is typically reviewed in rough draft, and the final transcription is reviewed for conformance with the rough draft. May maintain files, keep simple records, or perform other relatively routine clerical tasks.

Stenographer II

Takes and transcribes dictation determining the most appropriate format. Performs stenographic duties requiring significantly greater independence and responsibility than Stenographer I. Supervisor typically provides general instructions. Work requires a thorough working knowledge of general business and office procedures and of the specific business operations, organizations, policies, procedures, files, workflow, etc. Uses this knowledge in performing stenographic duties and responsible clerical tasks such as maintaining follow-up files; assembling material for reports, memoranda, and letters; composing simple letters from general instructions; reading and routing incoming mail; answering routine questions, etc.

TYPIST

(4624: Typist)

Uses a manual, electric, or automatic typewriter to type various materials. Included are automatic typewriters that are used only to record text and update and reproduce previously typed items from magnetic cards or tape. May include typing of stencils,

mats, or similar materials for use in duplicating processes. May do clerical work involving little special training, such as keeping simple records, filing records and reports, or sorting and distributing incoming mail.

Excluded from this definition is work that involves:

- Typing directly from spoken material that has been recorded on disks, cylinders, belts, tapes, or other similar media;
- The use of varitype machines, composing equipment, or automatic equipment in preparing material for printing; and
- c. Familiarity with specialized terminology in various keyboard commands to manipulate or edit the recorded text to accomplish revisions, or to perform tasks such as extracting and listing items from the text, or transmitting text to other terminals, or using "sort" commands to have the machine reorder material. Typically requires the use of automatic equipment which may be either computer linked or have a programmable memory so that material can be organized in regularly used formats or preformed paragraphs which can then be coded and stored for future use in letters or documents.

Typist I

Performs one or more of the following: Copy typing from rough or clear drafts; or routine typing of forms, insurance policies, etc.; or setting up simple standard tabulations; or copying more complex tables already set up and spaced properly.

Typist II

Performs one or more of the following: Typing material in final form when it involves combining material from several sources; or responsibility for correct spelling, syllabication, punctuation, etc., of technical or unusual words or foreign language material; or planning layout and typing of complicated statistical tables to maintain uniformity and balance in spacing. May type routine form letters, varying details to suit circumstances.

WORD PROCESSOR

(4624: Typist)

Primary duty is to operate word-processing equipment to enter, store, retrieve, change, and present text or tabulations. Produces a variety of printed copy such as letters, documents, or reports. May enter regularly used formats or stored paragraphs that are organized and coded for future use. Recorded texts can be changed by rearranging paragraphs, replacing words, shifting lines, etc.

(Word-processing equipment typically has a full- or partial-page video-display screen (CRT) and a separate printer. The equipment may be integrated with a digital computer, have telecommunications capabilities, and also have capabilities for adding to or upgrading features. Automatic or electronic typewriters with limited text-editing capabilities, and often with single-line electronic display "windows," are not considered word-processing equipment.)

Excluded from this definition are:

- Workers whose primary function is to enter a data base for purposes other than composition (see key entry operator);
- b. Workers who use equipment and data base for purposes such as accounting, inventory control, sales, or original writing and editing:

 Workers responsible for preparation of published reports, including page layout or selection of different type sizes.

Positions are classified into levels on the basis of the following definitions:

Word Processor I

Performs tasks requiring a knowledge of the word-orocessing equipment and familiarity with the formats and forms used in the establishment. Proficiency in grammar, spelling, and punctuation is also required to produce printed materials accurately. May refer problems to supervisor or higher level processor, or refer to operating manual.

Word Processor II

Work at this level requires considerable classroom or on-the-job training and may involve working directly with task originator rather than through supervisor. In addition to work assignments described for level I, duties include one or more of the following:

- Uses the more sophisticated features of the equipment to carry out complex assignments, such as sorting, merging, and organizing text, or maintaining files;
- b. Applies knowledge of specialized terminology or foreign language;
- c. Tests new applications and procedures; or
- Trains lower level processors.

FILE CLERK

(4696: File clerk)

Files, classifies, and retrieves material in an established filing system. May perform clerical and manual tasks required to maintain files. Positions are classified into levels on the basis of the following definitions:

File Clerk I

Performs routine filing of material that has already been classified or which is easily classified in a simple serial classification system (e.g., alphabetical, chronological, or numerical). As requested, locates readily available material in files and forwards material; and may fill out withdrawal charge. May perform simple clerical and manual tasks required to maintain and service files.

File Cierk il

Sorts, codes, and files unclassified material by simple (subject matter) headings or partly classified material by finer subheadings. Prepares simple related index and cross-reference aids. As requested, locates clearly identified material in files and forwards material. May perform related clerical tasks required to maintain and service files.

File Clerk III

Classifies and indexes file material such as correspondence, reports, technical documents, etc., in an established filing system containing a number of varied subject matter files. May also file this material. May keep records of various types in conjunction with the files. May lead a small group of lower level file clerks.

MESSENGER

(4745: Messenger)

Performs various routine duties such as running errands, operating minor office machines such as sealers or mailers, opening mail, distributing mail on a regularly scheduled route or in a familiar area, and other minor clerical work. May deliver mail that requires some special handling, e.g., mail that is insured, registered, or marked for special delivery.

Excluded are positions which include any of the following as significant duties:

- Operating motor vehicles;
- Delivering valuables or security-classified mail when the work requires a continuing knowledge of special procedures for handling such items;
- Weighing mail, determining postage, or recording and controlling registered, insured, and certified mail in the mail room;
- Making deliveries to unfamiliar or widely separated buildings or points which are not part of an established route; or
- Directing other workers.

RECEPTIONIST

(4645: Receptionist)

Greets visitors, determines nature of visits, and directs visitors to appropriate persons. Receptionist duties may also include providing information, making appointments, answering a telephone (other than switchboard or console), keeping a log of visitors, and issuing visitor passes. May also perform typing or other routine clerical duties which may occupy a major portion of time, and are usually performed at the reception desk.

This classification excludes workers operating a telephone switchboard or console, performing guard duties, or performing more difficult clerical duties.

SWITCHBOARD OPERATOR

(4732: Telephone operator)

Operates a telephone switchboard or console used with a private branch exchange (PBX) system to relay incoming, outgoing, and intrasystem calls. May provide information to callers, record and transmit messages, keep record of calls placed and toll charges. Besides operating a telephone switchboard or console, may also type or perform routine clerical work (typing or routine clerical work may occupy the major portion of the worker's time, and is usually performed while at the switchboard or console). Chief or lead operators in establishments employing more than one operator are excluded. For an operator who also acts as a receptionist, see Switchboard operator-receptionist.

SWITCHBOARD OPERATOR-RECEPTIONIST

(4645: Receptionist)

At a single-position telephone switchboard or console, acts both as an operator—see Switchboard operator—and as a receptionist. Receptionist's work involves such duties as greeting visitors; determining nature of visitor's business and providing appropriate information; referring visitor to appropriate person in the organization or contacting that person by telephone and arranging an appointment; keeping a log of visitors.

ORDER CLERK

(4664: Order clerk)

Receives written or verbal customers' purchase orders for material or merchandise from customers or sales people. Work typically involves some combination of the following duties: Quoting prices; determining availability of ordered items and suggesting substitutes when necessary; advising expected delivery date and method of delivery; recording order and customer information on order sheets; checking order sheets for accuracy and adequacy of information recorded; ascertaining credit rating of customer; furnishing customer with acknowledgment of receipt of order; following up to see that order is delivered by the specified date or to let customer know of a delay in delivery; maintaining order file; checking shipping invoice against original order. Exclude workers paid on a commission basis or whose duties include any of the following: Receiving orders for services rather than for material or merchandise; providing customers with consultative advice using knowledge gained from engineering or extensive technical training; emphasizing selling skills; handling material or merchandise as an integral part of the job.

Positions are classified into levels according to the following definitions:

Order Clerk i

Handles orders involving items which have readily identified uses and applications. May refer to a catalog, manufacturer's manual, or similar document to insure that proper item is supplied or to verify price of ordered item.

Order Clerk II

Handles orders that involve making judgments such as choosing which specific product or material from the establishment's product lines will satisfy the customer's needs, or determining the price to be quoted when pricing involves more than merely referring to a price list or making some simple mathematical calculations.

ACCOUNTING CLERK

(4712: Bookkeeper and accounting and auditing clerk)

Performs one or more accounting tasks such as posting to registers and ledgers; balancing and reconciling accounts; verifying the internal consistency, completeness, and mathematical accuracy of accounting documents; assigning prescribed accounting distribution codes; examining and verifying the clerical accuracy of various types of reports, lists, calculations, postings, etc.; preparing journal vouchers; or making entries or adjustments to accounts.

Levels I and II require a basic knowledge of routine clerical methods and office practices and procedures as they relate to the clerical processing and recording of transactions and accounting information. Levels III and IV require a knowledge and understanding of the established and standardized bookkeeping and accounting procedures and techniques used in an accounting system, or a segment of an accounting system, where there are few variations in the types of transactions handled. In addition, some jobs at each level may require a basic knowledge and understanding of the terminology, codes, and processes used in an automated accounting system.

Accounting Clerk I

Performs very simple and routine accounting clerical operations, for example, recognizing and comparing easily identified numbers and codes on similar and

repetitive accounting documents, verifying mathematical accuracy, and identifying discrepancies and bringing them to the supervisor's attention. Supervisor gives clear and detailed instructions for specific assignments. Employee refers to supervisor all matters not covered by instructions. Work is closely controlled and reviewed in detail for accuracy, adequacy, and adherence to instructions.

Accounting Clerk II

Performs one or more routine accounting clerical operations, such as: Examining, verifying, and correcting accounting transactions to ensure completeness and accuracy of data and proper identification of accounts, and checking that expenditures will not exceed obligations in specified accounts; totaling, balancing, and reconciling collection vouchers; posting data to transaction sheets where employee identifies proper accounts and items to be posted; and coding documents in accordance with a chart (listing) of accounts. Employee follows specific and detailed accounting procedures. Completed work is reviewed for accuracy and compliance with procedures.

Accounting Clerk III

Uses a knowledge of double entry bookkeeping in performing one or more of the following: Posts actions to journals, identifying subsidiary accounts affected and debit and credit entries to be made and assigning proper codes; reviews computer printouts against manually maintained journals, detecting and correcting erroneous postings, and preparing documents to adjust accounting classifications and other data; or reviews lists of transactions rejected by an automated system, determining reasons for rejections, and preparing necessary correcting material. On routine assignments, employee selects and applies established procedures and techniques. Detailed instructions are provided for difficult or unusual assignments. Completed work and methods used are reviewed for technical accuracy.

Accounting Clerk IV

Maintains journals or subsidiary ledgers of an accounting system and balances and reconciles accounts. Typical duties include one or both of the following: Reviews invoices and statements (verifying information, ensuring sufficient funds have been obligated, and if questionable, resolving with the submitting unit, determining accounts involved, coding transactions, and processing material through data processing for application in the accounting system); and/or analyzes and reconciles computer printouts with operating unit reports (contacting units and researching causes of discrepancies, and taking action to ensure that accounts balance). Employee resolves problems in recurring assignments in accordance with previous training and experience. Supervisor provides suggestions for handling unusual or nonrecurring transactions. Conformance with requirements and technical soundness of completed work are reviewed by the supervisor or are controlled by mechanisms built into the accounting system.

NOTE: Excluded from level IV are positions responsible for maintaining either a general ledger or a general ledger in combination with subsidiary accounts.

PAYROLL CLERK

(4713: Payroll and timekeeping clerk)

Performs the clerical tasks necessary to process payrolls and to maintain payroll records. Work involves most of the following: Processing workers' time or production

records; adjusting workers' records for changes in wage rates, supplementary benefits, or tax deductions; editing payroll listings against source records; tracing and correcting errors in listings; and assisting in preparation of periodic summary payroll reports. In a nonautomated payroll system, computes wages. Work may require a practical knowledge of governmental regulations, company payroll policy, or the computer system for processing payrolls.

KEY ENTRY OPERATOR

(4793: Data entry keyer)

Operates keyboard-controlled data entry device such as keypunch machine or keyoperated magnetic tape or disk encoder to transcribe data into a form suitable for computer processing. Work requires skill in operating an alphanumeric keyboard and an understanding of transcribing procedures and relevant data entry equipment.

Positions are classified in a levels on the basis of the following definitions:

Key Entry Operator I

Work is routine and repetitive. Under close supervision or following specific procedures or detailed instructions, works from various standardized source documents which have been coded and require little or no selecting, coding, or interpreting of data to be entered. Refers to supervisor problems arising from erroneous items, codes, or missing information.

Key Entry Operator II

Work requires the application of experience and judgment in selecting procedures to be followed and in searching for, interpreting, selecting, or coding items to be entered from a variety of source documents. On occasion may also perform routine work as described for level I.

NOTE: Excluded are operators above level II using the key entry controls to access, read, and evaluate the substance of specific records to take substantive actions, or to make entries requiring a similar level of knowledge.

Professional and Technical

COMPUTER SYSTEMS ANALYST, BUSINESS

(1712: Computer systems analyst)

Analyzes business problems to formulate procedures for solving them by use of electronic data processing equipment. Develops a complete description of all specifications needed to enable programmers to prepare required digital computer programs. Work involves most of the following: Analyzes subject-matter operations to be automated and identifies conditions and criteria required to achieve satisfactory results; specifies number and types of records, files, and documents to be used; outlines actions to be performed by personnel and computers in sufficient detail for presentation to management and for programming (typically this involves preparation of work and data flow charts); coordinates the development of test problems and participates in trial runs of new and revised systems; and recommends equipment changes to obtain more effective overall operations. (NOTE: Workers performing both systems analysis and programming should be classified as systems analysts if this is the skill used to determine their pay.)

Does not include employees primarily responsible for the management or supervision of other electronic data processing employees, or systems analysts primarily concerned with scientific or engineering problems.

For wage study purposes, systems analysts are classified as follows:

Computer Systems Analyst I

Works under immediate supervision, carrying out analyses as assigned, usually of a single activity. Assignments are designed to develop and expand practical experience in the application of procedures and skills required for systems analysis work. For example, may assist a higher level systems analyst by preparing the detailed specifications required by programmers from information developed by the higher level analyst.

Computer Systems Analyst II

Works independently or under only general direction on problems that are relatively uncomplicated to analyze, plan, program, and operate. Problems are of limited complexity because sources of input data are homogeneous and the output data are closely related. (For example, develops systems for maintaining depositor accounts in a bank, maintaining accounts receivable in a retail establishment, or maintaining inventory accounts in a manufacturing or wholesale establishment.) Confers with persons concerned to determine the data processing problems and advises subject-matter personnel on the implications of the data processing systems to be applied. OR

Works on a segment of a complex data processing scheme or system, as described for level III. Works independently on routine assignments and receives instruction and guidance on complex assignments. Work is reviewed for accuracy of judgment, compliance with instructions, and to insure proper alignment with the overall system.

Computer Systems Analyst III

Works independently or under only general direction on complex problems involving all phases of systems analysis. Problems are complex because of diverse sources of input data and multiple-use requirements of output data. (For example, develops an integrated production scheduling, inventory control, cost analysis, and sales analysis record in which every item of each type is automatically processed through the full system of records and appropriate follow-up actions are initiated by the computer.) Confers with persons concerned to determine the data processing problems and advises subject-matter personnel on the implications of new or revised systems of data processing operations. Makes recommendations, if needed, for approval of major systems installations or changes and for obtaining equipment.

May provide functional direction to lower level systems analysts who are assigned to assist.

COMPUTER PROGRAMMER, BUSINESS

(3971: Programmer, business)

Converts statements of business problems, typically prepared by a systems analyst, into a sequence of detailed instructions which are required to solve the problems by automatic data processing equipment. Working from charts or diagrams, the programmer develops the precise instructions which, when entered into the computer system in coded language, cause the manipulation of data to achieve desired results. Work involves most of the following: Applies knowledge of computer capabilities, mathematics, logic employed by computers, and particular subject matter involved to analyze

charts and diagrams of the problem to be programmed; develops sequence of program steps; writes detailed flow charts to show order in which data will be processed; converts these charts to coded instructions for machine to follow; tests and corrects programs; prepares instructions for operating personnel during production run; analyzes, reviews, and alters programs to increase operating efficiency or adapt to new requirements; maintains records of program development and revisions. (NOTE: Workers performing both systems analysis and programming should be classified as systems analysts if this is the skill used to determine their pay.)

Does not include employees primarily responsible for the management or supervision of other electronic data processing employees, or programmers primarily concerned with scientific and/or engineering problems.

For wage study purposes, programmers are classified as follows:

Computer Programmer I

Makes practical applications of programming practices and concepts usually learned in formal training courses. Assignments are designed to develop competence in the application of standard procedures to routine problems. Receives close supervision on new aspects of assignments; and work is reviewed to verify its accuracy and conformance with required procedures.

Computer Programmer II

Works independently or under only general direction on relatively simple programs, or on simple segments of complex programs. Programs (or segments) usually process information to produce data in two or three varied sequences or formats. Reports and listings are produced by refining, adapting, arraying, or making minor additions to or deletions from input data which are readily available. While numerous records may be processed, the data have been refined in prior actions so that the accuracy and sequencing of data can be tested by using a few routine checks. Typically, the program deals with routine recordkeeping operations. OR

Works on complex programs (as described for level III) under close direction of a higher level programmer or supervisor. May assist higher level programmer by independently performing less difficult tasks assigned, and performing more difficult tasks under fairly close direction. May guide or instruct lower level programmers.

Computer Programmer III

Works independently or under only general direction on complex problems which require competence in all phases of programming concepts and practices. Working from diagrams and charts which identify the nature of desired results, major processing steps to be accomplished, and the relationships between various steps of the problem solving routine; plans the full range of programming actions needed to efficiently utilize the computer system in achieving desired end products.

At this level, programming is difficult because computer equipment must be organized to produce several interrelated but diverse products from numerous and diverse data elements. A wide variety and extensive number of internal processing actions must occur. This requires such actions as development of common operations which can be reused, establishment of linkage points between operations, adjustments

to data when program requirements exceed computer storage capacity, and substantial manipulation and resequencing of data elements to form a highly integrated program.

May provide functional direction to lower level programmers who are assigned to assist.

COMPUTER OPERATOR

(4612: Computer operator)

In accordance with operating instructions, monitors and operates the control console of a digital computer to process data. Executes runs by either serial processing (processes one program at a time) or multiprocessing (processes two or more programs simultaneously). The following duties characterize the work of a computer operator:

- a. Studies operating instructions to determine equipment setup needed:
- b. Loads equipment with required items (tapes, cards, disks, paper, etc.);
- Switches necessary auxiliary equipment into system;
- Starts and operates computer;
- e. Responds to operating and computer output instructions;
- Reviews error messages and makes corrections during operation or refers problems:
- g. Maintains operating record.

May test-run new or modified programs. May assist in modifying systems or programs. The scope of this definition includes trainees working to become fully qualified computer operators, fully qualified computer operator, and lead operators providing technical assistance to lower level operators. It excludes workers who monitor and operate remote terminals.

For wage study purposes, computer operators are classified as follows:

Computer Operator I

Work assignments are limited to established production runs (i.e., programs which present few operating problems). Assignments may consist primarily of on-the-job training (sometimes augmented by classroom instruction). When learning to run programs, the supervisor or a higher level operator provides detailed written or oral guidance to the operator before and during the run. After the operator has gained experience with a program, however, the operator works fairly independently in applying standard operating or corrective procedures in responding to computer output instructions or error conditions, but refers problems to a higher level operator or the supervisor when standard procedures fail.

Computer Operator II

In addition to established production runs, work assignments include runs involving new programs, applications, and procedures (i.e., situations which require the operator to adapt to a variety of problems). At this level, the operator has the training and experience to work fairly independently in carrying out most assignments. Assignments may require the operator to select from a variety of standard setup and operating procedures. In responding to computer output instructions or error conditions, applies standard operating or corrective procedures, but may deviate from standard procedures when standard procedures fail if deviation does not materially alter the computer unit's production plans. Refers the problem or aborts the program when procedures applied do not provide a solution. May guide lower level operators.

Computer Operator III

In addition to work assignments described for Computer operator II (see above) the work of Computer operator III involves at least one of the following:

- Deviates from standard procedures to avoid the loss of information or to conserve computer time even though the procedures applied materially alter the computer unit's production plans;
- Tests new programs, applications, and procedures;
- Advises programmers and subject-matter experts on setup techniques;
- d. Assists in (1) maintaining, modifying, and developing operating systems or programs; (2) developing operating instructions and techniques to cover problem situations; and/or (3) switching to emergency backup procedures (such assistance requires a working knowledge of program language, computer features, and software systems).

An operator at this level typically guides lower level operators.

PERIPHERAL EQUIPMENT OPERATOR

(4613: Peripheral equipment operator)

Operates peripheral equipment which directly supports digital computer operations. Such equipment is uniquely and specifically designed for computer applications, but need not be physically or electronically connected to a computer. Printers, plotters, card read/punches, tape readers, tape units or drives, disk units or drives, and data display units are examples of such equipment.

The following duties characterize the work of a peripheral equipment operator:

- Loading printers and plotters with correct paper; adjusting controls for forms, thickness, tension, printing density, and location; and unloading hard copy;
- Labeling tape reels, disks, or card decks;
- Checking labels and mounting and dismounting designated tape reels or disks on specified units or drives;
- d. Setting controls which regulate operation of the equipment;
- Observing panel lights for warnings and error indications and taking appropriate action;
- f. Examining tapes, cards, or other material for creases, tears, or other defects which could cause processing problems.

This classification excludes workers (1) who monitor and operate a control console (see Computer operator) or a remote terminal, or (2) whose duties are limited to operating decollaters, bursters, separators, or similar equipment.

COMPUTER DATA LIBRARIAN

(4696: File clerk)

(4754: Stock and inventory clerk)

Maintains library of media (tapes, disks, cards, cassettes) used for automatic data processing applications. The following or similar duties characterize the work of a computer data librarian: Classifying, cataloging, and storing media in accordance with a standardized system; upon proper requests, releasing media for processing; maintaining

records of releases and returns; inspecting returned media for damage or excessive wear to determine whether or not they need replacing. May perform minor repairs to damaged tapes.

DRAFTER

(372: Drafting occupation)

Performs drafting work requiring knowledge and skill in drafting methods, procedures, and techniques. Prepares drawings of structures, mechanical and electrical equipment, piping and duct systems and other similar equipment, systems, and assemblies. Uses recognized systems of symbols, legends, shadings, and lines having specific meanings in drawings. Drawings are used to communicate engineering ideas, designs, and information in support of engineering functions.

The following are excluded when they constitute the primary purpose of the job:

- Design work requiring the technical knowledge, skill, and ability to conceive or originate designs;
- Illustrating work requiring artistic ability;
- Work involving the preparation of charts, diagrams, room arrangements, floor plans, etc.;
- Cartographic work involving the preparation of maps or plats and related materials, and drawings of geological structures; and
- Supervisory work involving the management of a drafting program or the supervision of drafters.

Positions are classified into levels on the basis of the following definitions.

Drafter I

Working under close supervision, traces or copies finished drawings, making clearly indicated revisions. Uses appropriate templates to draw curved lines. Assignments are designed to develop increasing skill in various drafting techniques. Work is spotchecked during progress and reviewed upon completion.

NOTE: Exclude drafters performing elementary tasks while receiving training in the most basic drafting methods.

Drafter II

Prepares drawings of simple, easily visualized parts of equipment from sketches or marked-up prints. Selects appropriate templates and other equipment needed to complete assignments. Drawings fit familiar patterns and present few technical problems. Supervisor provides detailed instructions on new assignments, gives guidance when questions arise, and reviews completed work for accuracy.

Drafter III

Prepares various drawings of parts and assemblies, including sectional profiles, irregular or reverse curves, hidden lines, and small or intricate details. Work requires use of most of the conventional drafting techniques and a working knowledge of the terms and procedures of the industry. Familiar or recurring work is assigned in general terms; unfamiliar assignments include information on methods, procedures, sources of information, and precedents to be followed. Simple revisions to existing drawings may be assigned with a verbal explanation of the desired results; more complex revisions are produced from sketches which clearly depict the desired product.

Drafter IV

Prepares complete sets of complex drawings which include multiple views, detail drawings, and assembly drawings. Drawings include complex design features that require considerable drafting skill to visualize and portray. Assignments regularly require the use of mathematical formulas to compute weights, load capacities, dimensions, quantities of materials, etc. Working from sketches and verbal information supplied by an engineer or designer, determines the most appropriate views, detail drawings, and supplementary information needed to complete assignments. Selects required information from precedents, manufacturers' catalogs, and technical guides. Independently resolves most of the problems encountered. Supervisor or designer may suggest methods of approach or provide advice on unusually difficult problems.

NOTE: Exclude drafters performing work of similar difficulty to that described at this level but who provide support for a variety of organizations which have widely differing functions or requirements.

Drafter V

Works closely with design originators, preparing drawings of unusual, complex or original designs which require a high degree of precision. Performs unusually difficult assignments requiring considerable initiative, resourcefulness, and drafting expertise. Assures that anticipated problems in manufacture, assembly, installation, and operation are resolved by the drawings produced. Exercises independent judgment in selecting and interpreting data based on a knowledge of the design intent. Although working primarily as a drafter, may occasionally perform engineering design work in interpreting general designs prepared by others or in completing missing design details. May provide advice and guidance to lower level drafters or serve as coordinator and planner for large and complex drafting projects.

ELECTRONICS TECHNICIAN

(3711: Electrical and electronic engineering technologist and technician)

(615: Electrical and electronic equipment repairer)

Works on various types of electronic equipment and related devices by performing one or a combination of the following: Installing, maintaining, repairing, overhauling, troubleshooting, modifying, constructing, and testing. Work requires practical application of technical knowledge of electronics principles, ability to determine malfunctions, and skill to put equipment in required operating condition.

The equipment—consisting of either many different kinds of circuits or multiple repetition of the same kind of circuit—includes, but is not limited to, the following: (a) Electronic transmitting and receiving equipment (e.g., radar, radio, television, telephone, sonar, navigational aids), (b) digital and analog computers, and (c) industrial and medical measuring and controlling equipment.

This classification excludes repairers of such standard electronic equipment as common office machines and household radio and television sets; production assemblers and testers; workers whose primary duty is servicing electronic test instruments; technicians who have administrative or supervisory responsibility; and drafters, designers, and professional engineers.

Positions are classified into levels on the basis of the following definitions:

Electronics Technician I

Applies working technical knowledge to perform simple or routine tasks in working on electronic equipment, following detailed instructions which cover virtually all procedures. Work typically involves such tasks as: Assisting higher level technicians by performing such activities as replacing components, wiring circuits, and taking test readings; repairing simple electronic equipment; and using tools and common test instruments (e.g., multimeters, audio signal generators, tube testers, oscilloscopes). Is not required to be familiar with the interrelationships of circuits. This knowledge, however, may be acquired through assignments designed to increase competence (including classroom training) so that worker can advance to higher level technician.

Receives technical guidance, as required, from supervisor or higher level technician. Work is agriculty spot-checked, but is given detailed review when new or advanced assignments are involved.

Electronica Technician II

Applies comprehensive technical knowledge to solve complex problems (i.e., those that typically can be solved solely by properly interpreting manufacturers' manuals or similar documents) in working on electronic equipment. Work involves: A familiarity with the interrelationships of circuits; and judgment in determining work sequence and in selecting tools and testing instruments, usually less complex than those used by the level III technician.

Receives technical guidance, as required, from supervisor or higher level technician, and work is reviewed for specific compliance with accepted practices and work assignments. May provide technical guidance to lower level technicians.

Electronics Technician III

Applies advanced technical knowledge to solve unusually complex problems (i.e., those that typically cannot be solved solely by reference to manufacturers' manuals or similar documents) in working on electronic equipment. Examples of such problems include location and density of circuitry, electromagnetic radiation, isolating malfunctions, and frequent engineering changes. Work involves: A detailed understanding of the interrelationships of circuits; exercising independent judgment in performing such tasks as making circuit analyses, calculating wave forms, tracing relationships in signal flow; and regularly using complex test instruments (e.g., dual trace oscilloscopes, Q-meters, deviation meters, pulse generators).

Work may be reviewed by supervisor (frequently an engineer or designer) for general compliance with accepted practices. May provide technical guidance to lower level technicians.

REGISTERED INDUSTRIAL NURSE

(29: Registered nurse)

A registered nurse gives nursing service under general medical direction to ill or injured employees or other persons who become ill or suffer an accident on the premises of a factory or other establishment. Duties involve a combination of the following: Giving first aid to the ill or injured; attending to subsequent dressing of employees' injuries; keeping records of patients treated; preparing accident reports for compensation or other purposes; assisting in physical examinations and health evaluations of applicants and employees; and planning and carrying out programs involving health education,

accident prevention, evaluation of plant environment, or other activities affecting the health, welfare, and safety of all personnel. Nursing supervisors or head nurses in establishments employing more than one nurse are excluded.

Maintenance, Toolroom, and Powerplant

MAINTENANCE CARPENTER

(6422: Carpenter)

Performs the carpentry duties necessary to construct and maintain in good repair building woodwork and equipment such as bins, cribs, counters, benches, partitions, doors, floors, stairs, casings, and trim made of wood in an establishment. Work involves most of the following: Planning and laying out of work from blueprints, drawings, models, or verbal instructions; using a variety of carpenter's handtools, portable power tools, and standard measuring instruments; making standard shop computations relating to dimensions of work; and selecting materials necessary for the work. In general, the work of the maintenance carpenter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

MAINTENANCE ELECTRICIAN

(615: Electrical and electronic equipment repairer)

(6432: Electrician)

Performs a variety of electrical trade functions such as the installation, maintenance, or repair of equipment for the generation, distribution, or utilization of electric energy in an establishment. Work involves most of the following: Installing or repairing any of a variety of electrical equipment such as generators, transformers, switchboards, controllers, circuit breakers, motors, heating units, conduit systems, or other transmission equipment; working from blueprints, drawings, layouts, or other specifications; locating and diagnosing trouble in the electrical system or equipment; working standard computations relating to load requirements of wiring or electrical equipment; and using a variety of electrician's handtools and measuring and testing instruments. In general, the work of the maintenance electrician requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

MAINTENANCE PAINTER

(6442: Painter, construction and maintenance)

Paints and redecorates walls, woodwork, and fixtures of an establishment. Work involves the following: Knowledge of surface peculiarities and types of paint required for different applications; preparing surface for painting by removing old finish or by placing putty or filler in nail holes and interstices; and applying paint with spray gun or brush. May mix colors, oils, white lead, and other paint ingredients to obtain proper color or consistency. In general, the work of the maintenance painter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience.

MAINTENANCE MACHINIST

(613: Industrial machinery repairer)

Produces replacement parts and new parts in making repairs of metal parts of mechanical equipment operated in an establishment. Work involves most of the following: Interpreting written instructions and specifications; planning and laying out of work; using a variety of machinist's handtools and precision measuring instruments; setting up and operating standard machine tools; shaping of metal parts to close tolerances; making standard shop computations relating to dimensions of work, tooling, feeds, and speeds of machining; knowledge of the working properties of the common metals; selecting standard materials, parts, and equipment required for this work; and fitting and assembling parts into mechanical equipment. In general, the machinist's work normally requires a rounded training in machine-shop practice usually acquired through a formal apprenticeship or equivalent training and experience.

MAINTENANCE MECHANIC (MACHINERY)

(613: Industrial machinery repairer)

Repairs machinery or mechanical equipment of an establishment. Work involves most of the following: Examining machines and mechanical equipment to diagnose source of trouble; dismantling or partly dismantling machines and performing repairs that mainly involve the use of handtools in scraping and fitting parts; replacing broken or defective parts with items obtained from stock; ordering the production of a replacement part by a machine shop or sending the machine to a machine shop for major repairs; preparing written specifications for major repairs or for the production of parts ordered from machine shops; reassembling machines; and making all necessary adjustments for operation. In general, the work of a machinery maintenance mechanic requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. Excluded from this classification are workers whose primary duties involve setting up or adjusting machines.

MAINTENANCE PIPEFITTER

(645: Plumber, pipefitter, and steamfitter)

Installs or repairs water, steam, gas, or other types of pipe and pipefittings in an establishment. Work involves most of the following: Laying out work and measuring to locate position of pipe from drawings or other written specifications; cutting various sizes of pipe to correct lengths with chisel and hammer or oxyacetylene torch or pipecutting machines; threading pipe with stocks and dies; bending pipe by hand-driven or power-driven machines; assembling pipe with couplings and fastening pipe to hangers; making standard shop computations relating to pressures, flow, and size of pipe required; and making standard tests to determine whether finished pipes meet specifications. In general, the work of the maintenance pipefitter requires rounded training and experience usually acquired through a formal apprenticeship or equivalent training and experience. Workers primarily engaged in installing and repairing building sanitation or heating systems are excluded.

MILLWRIGHT

(6178: Millwright)

Installs new machines or heavy equipment, and dismantles and installs machines or heavy equipment when changes in the plant layout are required. Work involves most of the following: Planning and laying out work; interpreting blueprints or other specifica-

tions; using a variety of handtools and rigging; making standard shop computations relating to stresses, strength of materials, and centers of gravity; aligning and balancing equipment; selecting standard tools, equipment, and parts to be used; and installing and maintaining in good order power transmission equipment such as drives and speed reducers. In general, the millwright's work normally requires a rounded training and experience in the trade acquired through a formal apprenticeship or equivalent training and experience.

MOTOR VEHICLE MECHANIC

(611: Vehicle and mobile equipment mechanic and repairer)

Repairs, rebuilds, or overhauls major assemblies of internal combustion automobiles, buses, trucks, or tractors of an establishment. Work involves most of the following: Diagnosing the source of trouble and determining the extent of repairs required; replacing worn or broken parts such as piston rings, bearings, or other engine parts; grinding and adjusting valves; rebuilding carburetors; overhauling transmissions; and repairing fuel injection, lighting, and ignition systems. In general, the work of the motor vehicle mechanic requires rounded training and experience usually acquired through a formal appropriateship or equivalent training and experience.

This classification does not include mechanics who repair customers' vehicles or who only perform minor repair and tuneup of motor vehicles. It does, however, include fully qualified journeymen mechanics even though most of their time may be spent on minor repairs and tuneups.

GENERAL MAINTENANCE WORKER

(6179: Mechanic and repairer, not elsewhere classified)

Performs general maintenance and repair of building structures and their mechanical, electrical, or sanitary systems. May also perform general maintenance and repair of the establishment's machinery. Work requires a basic practical knowledge of several maintenance trades in order to perform most of the following: Keeping in good repair building woodwork; replacing electrical switches, fixtures, and motors; occasional painting or touching up of structure or equipment; repairing or replacing plumbing fixtures; and replacing broken window panes.

Excluded are positions requiring a formal apprenticeship or equivalent training in one or more crafts. Also excluded are workers participating in such a program.

MAINTENANCE TRADES HELPER

(863: Helper; mechanic and repairer) (864: Helper; construction trades)

Assists one or more workers in the skilled maintenance trades by performing specific or general duties of lesser skill, such as keeping a worker supplied with materials and tools; cleaning working area, machine, and equipment; assisting journeyman by holding materials or tools; and performing other unskilled tasks as directed by journeyman. The kind of work the helper is permitted to perform varies from trade to trade: In some trades the helper is confined to supplying, lifting, and holding materials and tools, and cleaning working areas; and in others he is permitted to perform specialized machine operations, or parts of a trade that are also performed by workers on a full-time basis.

MACHINE-TOOL OPERATOR (TOOLROOM)

(6813: Machinist)

(731-2: Metalworking and plasticworking machine setup operator)

Specializes in operating one or more than one type of machine tool (e.g., jig borer, grinding machine, engine lathe, milling machine) to machine metal for use in making or maintaining jigs, fixtures, cutting tools, gauges, or metal dies or molds used in shaping or forming metal or nonmetallic material (e.g., plastic, plaster, rubber, glass). Work typically involves: Planning and performing difficult machining operations which require complicated setups or a high degree of accuracy; setting up machine tool or tools (e.g., install cutting tools and adjust guides, stops, working tables, and other controls to handle the size of stock to be machined; determine proper feeds, speeds, tooling, and operation sequence or select those prescribed in drawings, blueprints, or layouts); using a variety of precision measuring instruments; making necessary adjustments during machining operation to achieve requisite dimensions to very close tolerances. May be required to select proper coolants and cutting and lubricating oils, to recognize when tools need dressing, and to dress tools. In general, the work of a machine-tool operator (toolroom) at the skill level called for in this classification requires extensive knowledge of machine-shop and toolroom practice usually acquired through considerable on-thejob training and experience.

For cross-industry wage study purposes, this classification does not include machinetool operators (toolroom) employed in tool and die jobbing shops

TOOL AND DIE MAKER

(6811: Tool and die maker)

Constructs and repairs jigs, fixtures, cutting tools, gauges, or metal dies or molds used in shaping or forming metal or nonmetallic material (e.g., plastic, plaster, rubber, glass). Work typically involves: Planning and laying out work according to models, blueprints, drawings, or other written or oral specifications; understanding the working properties of common metals and alloys; selecting appropriate materials, tools, and processes required to complete task; making necessary shop computations; setting up and operating various machine tools and related equipment; using various tool and die maker's handtools and precision measuring instruments; working to very close tolerances; heat-treating metal parts and finished tools and dies to achieve required qualities, fitting and assembling parts to prescribed tolerances and allowances. In general, the tool and die maker's work requires rounded training in machine-shop and toolroom practice usually acquired through formal apprenticeship or equivalent training and experience.

For cross-industry wage study purposes, this classification does not include tool and die makers who (1) are employed in tool and die jobbing shops or (2) produce forging dies (die sinkers).

STATIONARY ENGINEER

(6931: Stationary engineer)

Operates and maintains one or more systems which provide an establishment with such services as heat, air-conditioning (co.i., humidify, dehumidify, filter, and circulate air), refrigeration, steam or high-temperature water, or electricity. Duties involve: Observing and interpreting readings on gauges, meters, and charts which register various aspects of the system's operation; adjusting controls to insure safe and efficient operation of the system and to meet demands for the service provided; recording in logs

various aspects of the system's operation; keeping the engines, machinery, and equipment of the system in good working order. May direct and coordinate activities of other workers (not stationary engineers) in performing tasks directly related to operating and maintaining the system or systems.

The classification excludes head or chief engineers in establishments employing more than one engineer; workers required to be skilled in the repair of electronic control equipment; workers in establishments producing electricity, steam, or heated or cooled air primarily for sale; and boiler tenders.

Material Movement and Custodial

TRUCKDRIVER

(821: Motor vehicle operator)

Drives a truck within a city or industrial area to transport materials, merchandise, equipment, or workers between various types of establishments such as: Manufacturing plants, freight depots, warehouses, wholesale and retail establishments, or between retail establishments and customers' houses or places of business. May also load or unload truck with or without helpers, make minor mechanical repairs, and keep truck in good working order. Salesroute and over-the-road drivers are excluded.

For wage study purposes, truckdrivers are classified by type and rated capacity of truck, as follows:

Truckdriver, light truck

(straight truck, under 1 1/2 tons, usually 4 wheels)

Truckdriver, medium truck

(straight truck, 1 1/2 to 4 tons inclusive, usually 6 wheels)

Truckdriver, heavy truck

(straight truck, over 4 tons, usually 10 wheels)

Truckdriver, tractor-trailer

SHIPPER AND RECEIVER

(4753: Traffic, shipping and receiving clerk)

Performs clerical and physical tasks in connection with shipping goods of the establishment in which employed and receiving incoming shipments. In performing day-to-day, routine tasks, follows established guidelines. In handling unusual nonroutine problems, receives specific guidance from supervisor or other officials. May direct and coordinate the activities of other workers engaged in handling goods to be shipped or being received.

Shippers typically are responsible for most of the following: Verifying that orders are accurately filled by comparing items and quantities of goods gathered for shipment against documents; insuring that shipments are properly packaged, identified with shipping information, and loaded into transporting vehicles; preparing and keeping records of goods shipped, e.g., manifests, bills of lading.

Receivers typically are responsible for most of the following: Verifying the correctness of incoming shipments by comparing items and quantities unloaded against bills of lading, invoices, manifests, storage receipts, or other records; checking for damaged

goods; insuring that goods are appropriately identified for routing to departments within the establishment; preparing and keeping records of goods received.

For wage study purposes, workers are classified as follows:

Shipper

Receiver

Shipper and receiver

WAREHOUSEMAN

(4754: Stock and inventory clerk)

As directed, performs a variety of warehousing duties which require an understanding of the establishment's storage plan. Work involves most of the following: Verifying materials (or merchandise) against receiving documents, noting and reporting discrepancies and obvious damages; routing materials to prescribed storage locations; storing, stacking, or palletizing materials in accordance with prescribed storage methods; rearranging and taking inventory of stored materials; examining stored materials and reporting deterioration and damage; removing material from storage and preparing it for shipment. May operate hand or power trucks in performing warehousing duties.

Exclude workers whose *primary* duties involve shipping and receiving work (see Shipper and receiver and Shipping packer), order filling (see Order filler), or operating power trucks (see Power-truck operator).

ORDER FILLER

(4754: Stock and inventory clerk)

Fills shipping or transfer orders for finished goods from stored merchandise in accordance with specifications on sales slips, customers' orders, or other instructions. May, in addition to filling orders and indicating items filled or omitted, keep records of outgoing orders, requisition additional stock or report short supplies to supervisor, and perform other related duties.

SHIPPING PACKER

(8761: Hand packer and packager)

Prepares finished products for shipment or storage by placing them in shipping containers, the specific operations performed being dependent upon the type, size, and number of units to be packed, the type of container employed, and method of shipment. Work requires the placing of items in shipping containers and may involve one or more of the following: Knowledge of various items of stock in order to verify content; selection of appropriate type and size of container; inserting enclosures in container; using excelsior or other material to prevent breakage or damage; closing and sealing container; and applying labels or entering identifying data on container. Packers who also make wooden boxes or crates are excluded.

MATERIAL HANDLING LABORER

(8726: Freight, stock, and material mover, not elsewhere classified)

Performs physical tasks to transport or store materials or merchandise. Duties involve one or more of the following. Manually loading or unloading freight cars, trucks, or other transporting devices; unpacking, shelving, or placing items in proper storage locations; or transporting goods by handtruck, cart, or wheelbarrow.

Excluded from this definition are workers whose primary function involves:

- Participating directly in the production of goods (e.g., moving items from one production station to another or placing them on or removing them from the production process);
- Stocking merchandise for sale;
- Counting or routing merchandise;
- Operating a crane or heavy-duty motorized vehicle such as forklift or truck:
- e. Loading and unloading ships (longshore workers); or
- Traveling on trucks beyond the establishment's physical location to load or unload merchandise.

POWER-TRUCK OPERATOR

(8318: Induserial truck and tractor equipment operator)

Operates a manually controlled gasoline- or electric-powered truck or tractor to transport goods and materials of all kinds about a warehouse, manufacturing plant, or other establishment.

For wage study purposes, workers are classified by type of powertruck, as follows:

Forklift operator

Power-truck operator (other than forklift)

GUARD

(5144: Guard and police, except public service)

Protects property from theft or damage, or persons from hazards or interference. Duties involve serving at a fixed post, making rounds on foot or by motor vehicle, or escorting persons or property. May be deputized to make arrests. May also help visitors and customers by answering questions and giving directions.

Guards employed by establishments which provide protective services on a contract basis are included in this occupation.

For wage study purposes, guards are classified as follows:

Guard I

Carries out instructions primarily oriented toward insuring that emergencies and security violations are readily discovered and reported to appropriate authority. Intervenes directly only in situations which require minimal action to safeguard property or persons. Duties require minimal training. Commonly, the guard is not required to demonstrate physical fitness. May be armed, but generally is not required to demonstrate proficiency in the use of firearms or special weapons.

Guard II

Enforces regulations designed to prevent breaches of security. Exercises judgment and uses discretion in dealing with emergencies and security violations encountered. Determines whether first response should be to intervene directly (asking for assistance when deemed necessary and time allows), to keep situation under surveillance, or to report situation so that it can be handled by appropriate authority. Duties require specialized training in methods and techniques of protecting security areas. Commonly, the guard is required to demonstrate continuing physical fitness and proficiency with firearms or other special weapons.

JANITOR, PORTER, OR CLEANER

(5244: Janitor and cleaner)

Cleans and keeps in an orderly condition factory working areas and washrooms, or premises of an office, apartment house, or commercial or other establishment. Duties involve a combination of the following: Sweeping, mopping or scrubbing, and polishing floors; removing chips, trash, and other refuse; dusting equipment, furniture, or fixtures; polishing metal fixtures or trimmings; providing supplies and minor maintenance services; and cleaning lavatories, showers, and restrooms. Workers who specialize in window washing are excluded.

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Area Wage Survey Summaries

The following areas are surveyed periodically. Reports on the surveys are available at no cost from any of the Bureau's regional offices while supplies last.

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Employee Benefits in Medium and Large Firms, 1984

U.S. Department of Labor Bureau of Labor Statistics Bulletin 2237

The Bureau of Labor Statistics issues its 1984 bulletin on employee benefits in medium and large firms. This survey is the sixth in an annual series.

Data available

Incidence and detailed characteristics of 11 private sector employee benefits paid for at least in part by the employer: Lunch and rest periods, holidays, vacations, and personal and sick leave: sickness and accident, long-term disability, health, and life insurance; and private retirement pension plans.

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Coverage

- Major benefits in medium and large firms, nationwide.
- Minimum employment in establishments covered is generally 100 or 250 employees, depending on the industry.

Source of data

 Sample of about 1,500 establishments in a cross-section of the Nation's private BEST CUPY AVAILABLE. industries: primarily by personal interview.

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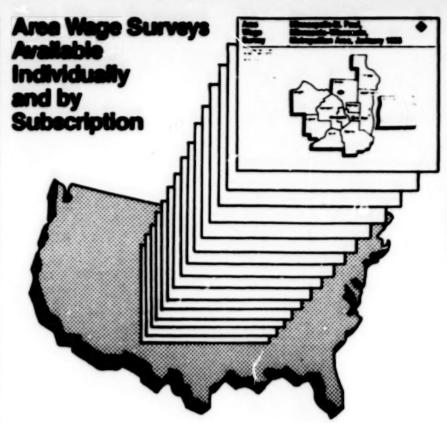


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